

Maine Health Data Organization Hospital Financial Information Part II

2010 – 2014 Select Financial Information by Hospital

Includes tables containing *select* data elements and ratios for each of Maine's non-governmental hospitals.

Maine Health Data Organization Hospital Financial Data Release Notes

- May 6, 2016 -

Hospital Mergers:

St. Andrews Hospital & Miles Memorial Hospital – On 10/01/2013, St. Andrews Hospital and Miles Memorial Hospital merged to form a **new entity called LincolnHealth**.

Southern Maine Medical Center & Henrietta Goodall Hospital – On 01/01/2014, Henrietta Goodall Hospital and Southern Maine Medical Center merged to form a **new entity called Southern Maine Health Care**.

Spring Harbor Hospital - On 04/01/2014 Spring Harbor Hospital (a nonprofit psychiatric hospital) was merged with three nonprofit community health agencies, Maine Mental Health Partners, Community Counseling Center, Counseling Services, Inc., and Mid-Coast Mental Health Center. This merger of the five organizations formed to a single, unified corporate entity known as **Maine Behavioral Healthcare**. Maine Behavioral Healthcare was created to provide an integrated continuum of comprehensive, coordinated behavioral healthcare for Maine residents of all ages and serves in multiple locations throughout southern, western, and mid-coast Maine. Maine Behavioral is a member of the MaineHealth system and allied with Maine Medical Center's Department of Psychiatry, Southern Maine Health Care's Behavioral Health Services, and Pen Bay Medical Center's Department of Psychiatry.

Fiscal Year End Date Changes:

York Hospital changed its FYE from 6/30 to 12/31 on 07/01/2014.

Penobscot Bay Medical Center changed its FYE from 3/31 to 9/30 on 10/1/2011

Blue Hill Memorial Hospital changed its FYE from 3/31 to 9/30 on 10/1/2010

Hospital Peer Group Changes:

Stephens Memorial changed from Peer Group D to Peer Group E in FY 2011.

Ratio Categories

Profitability Ratios:

Provides information on the ability of the organization to produce a profit. Few hospitals could remain financially viable without a profit (or excess of revenues over expenses), especially over a long period of time. Cash flow would not be sufficient to meet normal cash requirements such as debt principal and investment in fixed or current assets. Six measures of profitability are included:

- Operating Margin
- Non-operating Revenue Margin
- Total Margin
- Return on Equity
- Net Operating Income (Operating Surplus or Loss)
- Total Surplus/Deficit (Total Surplus or Loss)

Liquidity Ratios:

Measures an organization's ability to meet short-term obligations, collect receivables, and maintain cash position. Most organizations that experience financial problems do so because of a liquidity crisis; they are unable to pay current obligations as they become due. Five measures of liquidity are included:

- Current Ratio (Without Board Designated and Undesignated Investments)
- Days in Accounts Receivable
- Days Cash on Hand (Current)
- Days Cash on Hand (Including Board Designated and Undesignated Investments)
- Average Payment Period (Current Liabilities)

Capital Structure Ratios:

Measures how an organization's assets are financed, and its capacity to pay for new debt. Many long-term creditors and bond rating agencies carefully evaluate capital structure ratios to determine an entity's ability to increase its amount of debt financing. Four capital structure ratios are included:

- Equity Financing
- Debt Service Coverage
- Cash Flow to Total Debt
- Fixed Asset Financing

Asset Efficiency Ratios:

Measures the relationship between revenue and assets. The numerator is always revenue that may be thought of as a surrogate measure for output. The denominator is investment in some category of assets that may be thought of as a measure of output. Two asset efficiency ratios are included:

- Total Asset Turnover
- Fixed Asset Turnover

Other:

These are other select ratios/data elements of interest to financial data users. These ratios/data elements are included but cannot be classified into the other categories of financial ratios. One ratio and sixteen data elements from the financial data template are included:

- Average Age of Plant (Depreciation Only)
- Net Plant, Property, Equipment
- Cash & Investments (Current Assets)
- Current Assets Whose Use is Limited
- Trustee-held Investments
- Board-Designated & Undesignated Investments
- Fund Balance-Unrestricted
- Temporarily Restricted Net Assets
- Permanently Restricted Net Assets
- Total Gross Patient Service Revenue
- Net Patient Service Revenue
- Total Non-operating Revenue
- Bad Debt (Provision for Bad Debt)
- Free Care (Charity Care)
- Total Operating Expenses
- Total Advertising Expenses
- Salaries and Benefits

Maine Hospital Designation

March 19, 2014

Hospital Name	Peer Group
Acadia Hospital Corporation	F
Aroostook Medical Center, The (TAMC)	B
Blue Hill Memorial Hospital	E
Bridgton Hospital	E
Calais Regional Hospital	E
Cary Medical Center	C
Central Maine Medical Center	A
Charles A. Dean Memorial Hospital	E
Down East Community Hospital	E
Eastern Maine Medical Center	A
Franklin Memorial Hospital	C
Houlton Regional Hospital	E
Inland Hospital	D
LincolnHealth	E
Maine Behavioral Healthcare	F
Maine Coast Memorial Hospital	C
Maine Medical Center	A
MaineGeneral Medical Center	A
Mayo Regional Hospital	E
Mercy Hospital	B
Mid Coast Hospital	B
Millinocket Regional Hospital	E
Mount Desert Island Hospital	E
New England Rehabilitation Hospital	G
Northern Maine Medical Center	D
Parkview Adventist Medical Center	D
Penobscot Bay Medical Center	B
Penobscot Valley Hospital	E
Redington-Fairview General Hospital	E
Rumford Community Hospital	E
Sebasticook Valley Hospital	E
Southern Maine Health Care	B
St. Joseph Hospital	B
St. Mary's Regional Medical Center	B
Stephens Memorial Hospital	E
Waldo County General Hospital	E
York Hospital	B

Hospital Peer Group A

The following hospitals are included in this peer group:

Central Maine Medical Center
Eastern Maine Medical Center
MaineGeneral Medical Center
Maine Medical Center

Maine Health Data Organization

Hospital Financial Information Part II

Central Maine Medical Center -- Lewiston, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(1.56%)	(2.97%)	(1.17%)	(4.36%)	1.76%
Non-operating Revenue Margin		(3.25%)	6.39%	(15.89%)	(5.12%)	3.26%
Total Margin		(1.51%)	(3.18%)	(1.01%)	(4.14%)	1.82%
Return on Equity		(5.93%)	(13.56%)	(4.73%)	(23.06%)	11.07%
Net Operating Income (Operating Surplus/Loss)		\$ (4,719,269)	\$ (8,632,528)	\$ (3,550,070)	\$ (12,904,142)	\$ 5,794,015
Total Surplus/Deficit (Total Surplus/Loss)		\$ (4,570,569)	\$ (9,221,774)	\$ (3,063,255)	\$ (12,862,669)	\$ 2,389,449
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.378	1.189	0.812	1.003	0.988
Days in Accounts Receivable	<i>days</i>	46.5	47.4	42.9	44.1	66.1
Days Cash on Hand (Current)	<i>days</i>	47.0	18.9	14.9	14.4	25.2
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	47.0	18.9	14.9	14.4	25.2
Average Payment Period (Current Liabilities)	<i>days</i>	96.4	83.5	109.1	111.3	110.1
Capital Structure						
Equity Financing		26.43%	25.74%	22.35%	19.26%	19.71%
Debt Service Coverage	<i>rate</i>	2.190	2.017	2.778	1.272	2.959
Cash Flow to Total Debt		6.14%	5.66%	8.04%	3.98%	11.82%
Fixed Asset Financing		95.85%	84.99%	84.81%	82.37%	83.10%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.041	1.098	1.048	1.073	1.201
Fixed Asset Turnover	<i>rate</i>	2.237	1.956	1.942	1.927	2.273
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	8.5	8.2	8.7	9.5	10.8
Net Plant, Property & Equipment (PP&E)		\$ 135,519,565	\$ 148,582,344	\$ 156,041,663	\$ 153,615,865	\$ 144,999,530
Cash & Investments (Current Assets)		\$ 3,348,579	\$ 3,727,858	\$ 5,983,060	\$ 5,287,028	\$ 14,547,603
Current Assets Whose Use is Limited		\$ 34,043,289	\$ 10,679,988	\$ 5,660,225	\$ 6,031,791	\$ 6,446,320
Trustee Held Investments		\$ 11,782,143	\$ 12,731,116	\$ 14,900,759	\$ 11,315,245	\$ 13,355,790
Board-Designated & Undesignated Investments		†	†	†	†	†
Fund Balance-Unrestricted		\$ 77,039,440	\$ 68,003,411	\$ 64,762,732	\$ 53,243,108	\$ 54,120,105
Temporarily Restricted Net Assets		\$ 2,476,697	\$ 5,247,378	\$ 5,870,574	\$ 5,898,492	\$ 8,979,161
Permanently Restricted Net Assets		\$ 16,347,030	\$ 17,583,561	\$ 17,754,196	\$ 18,773,293	\$ 19,143,621
Total Gross Patient Service Revenue		\$ 597,614,776	\$ 610,832,010	\$ 639,016,982	\$ 651,308,553	\$ 729,396,764
Net Patient Service Revenue		\$ 291,820,604	\$ 278,111,770	\$ 287,185,879	\$ 277,937,582	\$ 306,690,763
Total Non-Operating Revenue		\$ 148,700	\$ (589,246)	\$ 486,815	\$ 628,938	\$ 195,434
Bad Debt (Provision for Bad Debt)		\$ 13,409,215	\$ 21,602,393	\$ 26,517,986	\$ 26,634,344	\$ 35,478,477
Free Care (Charity Care)		\$ 16,542,355	\$ 13,310,592	\$ 22,180,834	\$ 12,845,102	\$ 13,337,912
Total Operating Expenses		\$ 307,933,595	\$ 299,268,308	\$ 306,660,365	\$ 308,918,799	\$ 323,834,898
Total Advertising Expenses		\$ 1,585,432	\$ 1,338,354	\$ 459,938	\$ 501,732	\$ 479,613
Salaries and Benefits		\$ 180,934,163	\$ 180,987,851	\$ 182,852,236	\$ 182,605,636	\$ 194,561,947

Maine Health Data Organization

Hospital Financial Information Part II

Eastern Maine Medical Center -- Bangor, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		1.64%	2.58%	9.18%	4.58%	2.50%
Non-operating Revenue Margin		35.38%	11.66%	2.77%	39.50%	8.40%
Total Margin		2.51%	2.91%	9.41%	7.34%	2.72%
Return on Equity		6.77%	7.85%	22.02%	14.50%	5.25%
Net Operating Income (Operating Surplus/Loss)		\$ 9,185,814	\$ 14,711,174	\$ 60,107,333	\$ 29,659,616	\$ 16,727,906
Total Surplus/Deficit (Total Surplus/Loss)		\$ 14,214,623	\$ 16,652,185	\$ 61,818,034	\$ 49,021,150	\$ 18,262,024
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.512	1.603	1.791	1.650	1.616
Days in Accounts Receivable	<i>days</i>	29.2	31.3	31.2	38.8	39.8
Days Cash on Hand (Current)	<i>days</i>	12.7	15.6	25.0	22.6	28.1
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	76.7	94.1	106.4	154.5	150.6
Average Payment Period (Current Liabilities)	<i>days</i>	36.2	39.8	43.3	52.8	52.6
Capital Structure						
Equity Financing		51.13%	49.06%	51.77%	44.93%	46.24%
Debt Service Coverage	<i>rate</i>	8.193	7.320	14.445	13.343	7.422
Cash Flow to Total Debt		17.73%	17.58%	32.11%	17.82%	10.24%
Fixed Asset Financing		38.29%	38.42%	33.87%	103.45%	83.03%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.379	1.325	1.211	0.887	0.891
Fixed Asset Turnover	<i>rate</i>	3.223	3.401	3.595	3.129	2.633
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	11.4	11.9	12.6	11.6	13.3
Net Plant, Property & Equipment (PP&E)		\$ 174,314,424	\$ 167,908,518	\$ 182,186,185	\$ 207,143,572	\$ 254,044,104
Cash & Investments (Current Assets)		\$ 17,216,591	\$ 21,487,958	\$ 37,860,701	\$ 24,192,002	\$ 34,522,884
Current Assets Whose Use is Limited		\$ 1,300,631	\$ 1,328,176	\$ 1,326,249	\$ 12,627,077	\$ 13,897,156
Trustee Held Investments		\$ 6,348,695	\$ 7,351,198	\$ 9,665,396	\$ 150,170,267	\$ 106,988,457
Board-Designated & Undesignated Investments		\$ 93,040,924	\$ 114,977,578	\$ 127,708,664	\$ 214,415,264	\$ 211,145,028
Fund Balance-Unrestricted		\$ 210,111,058	\$ 212,116,573	\$ 280,737,441	\$ 337,989,824	\$ 347,963,358
Temporarily Restricted Net Assets		\$ 17,909,894	\$ 16,791,222	\$ 20,348,188	\$ 23,279,271	\$ 27,224,227
Permanently Restricted Net Assets		\$ 10,364,066	\$ 10,339,071	\$ 10,673,069	\$ 10,893,832	\$ 11,813,709
Total Gross Patient Service Revenue		\$ 1,047,487,520	\$ 1,112,990,620	\$ 1,220,000,221	\$ 1,249,578,962	\$ 1,370,595,051
Net Patient Service Revenue		\$ 543,858,127	\$ 550,456,069	\$ 622,642,237	\$ 620,291,325	\$ 638,912,243
Total Non-Operating Revenue		\$ 5,028,809	\$ 1,941,011	\$ 1,710,701	\$ 19,361,534	\$ 1,534,118
Bad Debt (Provision for Bad Debt)		\$ 16,057,939	\$ 20,046,392	\$ 25,274,044	\$ 26,463,601	\$ 40,643,964
Free Care (Charity Care)		\$ 21,343,853	\$ 25,395,442	\$ 23,648,543	\$ 29,223,699	\$ 27,542,258
Total Operating Expenses		\$ 552,570,887	\$ 556,299,430	\$ 594,902,936	\$ 618,520,632	\$ 652,244,681
Total Advertising Expenses		\$ 571,909	\$ 629,866	\$ 1,142,814	\$ 1,518,140	\$ 1,495,926
Salaries and Benefits		\$ 287,550,532	\$ 283,513,398	\$ 307,217,148	\$ 329,259,525	\$ 346,353,455

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

MaineGeneral Medical Center-- Augusta, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		4.92%	4.84%	3.65%	2.84%	(3.59%)
Non-operating Revenue Margin		22.00%	19.17%	416.38%	29.25%	(78.62%)
Total Margin		6.23%	5.92%	(1.21%)	3.96%	(1.98%)
Return on Equity		11.50%	9.90%	(2.37%)	6.86%	(3.32%)
Net Operating Income (Operating Surplus/Loss)		\$ 15,823,297	\$ 17,306,601	\$ 13,560,530	\$ 10,739,071	\$ (14,312,531)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 20,286,685	\$ 21,410,503	\$ (4,286,110)	\$ 15,178,887	\$ (5,524,571)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	2.164	2.181	0.808	1.611	1.634
Days in Accounts Receivable	days	33.6	36.6	39.1	58.5	99.6
Days Cash on Hand (Current)	days	32.5	25.3	16.9	12.0	22.6
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	127.8	131.9	104.5	99.8	69.8
Average Payment Period (Current Liabilities)	days	47.6	46.9	87.4	79.7	82.3
Capital Structure						
Equity Financing		59.78%	67.04%	29.27%	34.71%	36.51%
Debt Service Coverage	rate	5.935	6.231	2.554	5.055	1.863
Cash Flow to Total Debt		34.54%	39.03%	3.11%	7.21%	3.82%
Fixed Asset Financing		33.39%	28.72%	149.86%	84.10%	72.52%
Asset Efficiency						
Total Asset Turnover	rate	1.104	1.121	0.573	0.601	0.612
Fixed Asset Turnover	rate	2.471	2.704	1.777	1.020	0.935
Other						
Average Age of Plant (Depreciation only)	years	8.2	9.2	8.6	11.1	7.1
Net Plant, Property & Equipment (PP&E)		\$ 130,050,467	\$ 132,180,162	\$ 209,251,015	\$ 371,232,805	\$ 426,506,499
Cash & Investments (Current Assets)		\$ 25,352,819	\$ 22,204,289	\$ 15,802,951	\$ 11,626,319	\$ 24,042,759
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 7,634,944	\$ 4,141,486	\$ 211,933,426	\$ 47,248,572	\$ 33,593,442
Board-Designated & Undesignated Investments		\$ 74,386,839	\$ 93,416,171	\$ 81,678,372	\$ 84,984,886	\$ 50,399,562
Fund Balance-Unrestricted		\$ 176,354,507	\$ 216,236,591	\$ 180,905,896	\$ 221,183,257	\$ 241,687,895
Temporarily Restricted Net Assets		\$ 3,540,130	\$ 8,354,728	\$ 36,309,123	\$ 29,352,466	\$ 7,440,626
Permanently Restricted Net Assets		\$ 13,361,398	\$ 14,671,599	\$ 14,156,545	\$ 14,692,035	\$ 16,334,692
Total Gross Patient Service Revenue		\$ 586,702,373	\$ 674,328,563	\$ 725,165,929	\$ 788,529,710	\$ 790,401,643
Net Patient Service Revenue		\$ 303,651,834	\$ 338,577,469	\$ 353,319,424	\$ 355,139,686	\$ 373,876,568
Total Non-Operating Revenue		\$ 4,463,388	\$ 4,103,902	\$ (17,846,640)	\$ 4,439,816	\$ 6,299,665
Bad Debt (Provision for Bad Debt)		\$ 14,854,106	\$ 15,085,214	\$ 23,225,217	\$ 22,824,134	\$ 24,048,918
Free Care (Charity Care)		\$ 9,791,619	\$ 12,560,763	\$ 10,831,099	\$ 15,673,704	\$ 11,321,984
Total Operating Expenses		\$ 305,483,726	\$ 340,050,993	\$ 358,253,409	\$ 367,962,686	\$ 413,143,820
Total Advertising Expenses		\$ 909,017	\$ 576,517	\$ 723,100	\$ 825,257	\$ 907,030
Salaries and Benefits		\$ 148,862,588	\$ 181,982,892	\$ 196,730,209	\$ 204,146,725	\$ 212,450,458

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Maine Medical Center -- Portland, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		6.25%	5.95%	6.46%	4.91%	7.78%
Non-operating Revenue Margin		15.68%	23.17%	19.81%	25.57%	6.63%
Total Margin		7.33%	7.61%	7.93%	6.48%	8.29%
Return on Equity		10.76%	13.29%	14.60%	10.51%	13.58%
Net Operating Income (Operating Surplus/Loss)		\$ 45,012,000	\$ 49,442,185	\$ 57,064,000	\$ 47,011,000	\$ 76,986,000
Total Surplus/Deficit (Total Surplus/Loss)		\$ 53,385,000	\$ 64,351,185	\$ 71,158,000	\$ 63,162,000	\$ 82,452,000
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.530	2.540	2.296	2.239	2.049
Days in Accounts Receivable	<i>days</i>	29.9	28.9	34.7	34.3	32.5
Days Cash on Hand (Current)	<i>days</i>	160.2	113.6	108.6	108.6	77.3
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	218.4	166.6	169.7	168.9	190.7
Average Payment Period (Current Liabilities)	<i>days</i>	82.2	62.1	67.9	73.6	63.7
Capital Structure						
Equity Financing		50.42%	48.45%	47.88%	57.39%	54.71%
Debt Service Coverage	<i>rate</i>	6.291	7.622	8.511	9.116	12.718
Cash Flow to Total Debt		20.78%	22.93%	23.32%	26.95%	27.66%
Fixed Asset Financing		28.17%	26.06%	23.91%	22.78%	21.62%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.740	0.846	0.881	0.931	0.897
Fixed Asset Turnover	<i>rate</i>	1.680	1.933	2.039	2.212	2.284
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	7.2	7.5	8.6	8.9	9.1
Net Plant, Property & Equipment (PP&E)		\$ 428,535,000	\$ 429,571,000	\$ 433,033,000	\$ 433,107,000	\$ 433,160,000
Cash & Investments (Current Assets)		\$ 268,875,000	\$ 220,555,000	\$ 224,256,000	\$ 248,286,000	\$ 176,899,000
Current Assets Whose Use is Limited		\$ 6,344,000	\$ 5,716,000	\$ 5,743,000	\$ 5,746,000	\$ 4,454,000
Trustee Held Investments		\$ 21,536,000	\$ 20,076,000	\$ 19,844,000	\$ 23,128,000	\$ 21,153,000
Board-Designated & Undesignated Investments		\$ 99,929,000	\$ 105,549,000	\$ 129,571,000	\$ 141,259,000	\$ 265,801,000
Fund Balance-Unrestricted		\$ 496,352,000	\$ 484,027,000	\$ 487,538,000	\$ 600,706,000	\$ 607,064,000
Temporarily Restricted Net Assets		\$ 78,235,000	\$ 76,034,000	\$ 78,093,000	\$ 82,892,000	\$ 90,066,000
Permanently Restricted Net Assets		\$ 23,019,000	\$ 23,560,000	\$ 25,019,000	\$ 26,485,000	\$ 26,972,000
Total Gross Patient Service Revenue		\$ 1,269,772,000	\$ 1,382,609,000	\$ 1,477,877,000	\$ 1,575,221,000	\$ 1,717,205,000
Net Patient Service Revenue		\$ 711,180,000	\$ 754,235,185	\$ 781,731,000	\$ 819,734,000	\$ 854,624,000
Total Non-Operating Revenue		\$ 8,373,000	\$ 14,909,000	\$ 14,094,000	\$ 16,151,000	\$ 5,466,000
Bad Debt (Provision for Bad Debt)		\$ 37,061,000	\$ 35,729,000	\$ 36,389,000	\$ 45,414,000	\$ 45,872,000
Free Care (Charity Care)		\$ 38,141,000	\$ 39,625,000	\$ 42,790,000	\$ 46,277,000	\$ 47,552,000
Total Operating Expenses		\$ 675,122,000	\$ 780,846,000	\$ 825,823,000	\$ 911,047,000	\$ 912,352,000
Total Advertising Expenses		\$ 1,491,000	\$ 1,619,000	\$ 1,479,000	\$ 1,888,000	\$ 1,988,000
Salaries and Benefits		\$ 375,870,000	\$ 432,689,000	\$ 458,639,000	\$ 511,350,000	\$ 499,693,000

† Data not available or not applicable

Hospital Peer Group B

The following hospitals are included in this peer group:

Aroostook Medical Center (The)
Mercy Hospital
Mid Coast Hospital
Penobscot Bay Medical Center
Southern Maine Health Care
Southern Maine Medical Center
St. Joseph Hospital
St. Mary's Regional Medical Center
York Hospital

Maine Health Data Organization Hospital Financial Information Part II

Aroostook Medical Center, The (TAMC) -- Presque Isle, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(0.04%)	3.11%	(2.03%)	1.11%	(3.14%)
Non-operating Revenue Margin		121.57%	12.25%	(14.81%)	8.16%	1.32%
Total Margin		0.21%	3.53%	(1.77%)	1.21%	(3.18%)
Return on Equity		0.62%	9.94%	(5.32%)	3.68%	(11.83%)
Net Operating Income (Operating Surplus/Loss)		\$ (43,154)	\$ 3,115,326	\$ (2,077,147)	\$ 1,168,428	\$ (3,322,416)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (303,484)	\$ 3,550,064	\$ (1,989,673)	\$ 1,272,300	\$ (3,366,943)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.227	1.274	0.987	1.245	0.991
Days in Accounts Receivable	<i>days</i>	29.1	30.0	36.5	41.4	52.2
Days Cash on Hand (Current)	<i>days</i>	10.0	26.2	17.5	12.5	10.7
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	28.0	49.2	42.0	49.6	17.9
Average Payment Period (Current Liabilities)	<i>days</i>	61.4	69.6	73.5	67.5	87.5
Capital Structure						
Equity Financing		48.90%	50.73%	45.77%	48.14%	40.20%
Debt Service Coverage	<i>rate</i>	2.540	4.708	1.314	3.285	0.340
Cash Flow to Total Debt		11.40%	20.51%	4.21%	12.71%	0.64%
Fixed Asset Financing		40.93%	37.76%	33.35%	28.75%	21.46%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.472	1.427	1.379	1.470	1.493
Fixed Asset Turnover	<i>rate</i>	3.377	3.600	3.629	3.785	3.443
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	12.9	13.6	14.5	15.5	15.2
Net Plant, Property & Equipment (PP&E)		\$ 28,696,761	\$ 27,791,135	\$ 28,147,582	\$ 27,857,079	\$ 30,734,617
Cash & Investments (Current Assets)		\$ 2,177,263	\$ 6,271,544	\$ 4,447,174	\$ 3,040,654	\$ 2,697,143
Current Assets Whose Use is Limited		\$ 376,798	\$ 423,931	\$ 373,849	\$ 416,331	\$ 405,813
Trustee Held Investments		\$ 3,267,620	\$ 3,641,618	\$ 3,888,706	\$ 4,972,115	\$ 5,459,595
Board-Designated & Undesignated Investments		\$ 4,595,214	\$ 5,886,332	\$ 6,765,205	\$ 10,252,838	\$ 2,063,796
Fund Balance-Unrestricted		\$ 32,261,979	\$ 35,712,818	\$ 33,996,280	\$ 34,572,693	\$ 28,470,477
Temporarily Restricted Net Assets		\$ 1,002,096	\$ 932,519	\$ 1,218,188	\$ 1,423,583	\$ 2,661,528
Permanently Restricted Net Assets		\$ 676,715	\$ 676,715	\$ 681,328	\$ 686,328	\$ 1,690,328
Total Gross Patient Service Revenue		\$ 206,070,315	\$ 213,963,829	\$ 212,635,473	\$ 218,236,186	\$ 232,162,794
Net Patient Service Revenue		\$ 94,675,344	\$ 97,995,548	\$ 97,374,974	\$ 101,293,107	\$ 100,873,213
Total Non-Operating Revenue		\$ 243,223	\$ 434,738	\$ 267,871	\$ 103,872	\$ (44,527)
Bad Debt (Provision for Bad Debt)		\$ 3,098,758	\$ 3,128,993	\$ 3,328,288	\$ 3,703,812	\$ 5,316,317
Free Care (Charity Care)		\$ 2,979,952	\$ 2,807,318	\$ 2,631,931	\$ 4,034,653	\$ 5,991,761
Total Operating Expenses		\$ 96,939,376	\$ 96,943,396	\$ 104,235,219	\$ 104,265,650	\$ 109,145,082
Total Advertising Expenses		\$ 364,467	\$ 256,304	\$ 255,475	\$ 348,359	\$ 280,497
Salaries and Benefits		\$ 60,854,362	\$ 61,167,013	\$ 66,011,876	\$ 68,564,383	\$ 69,210,141

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Mercy Hospital -- Portland, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(9.20%)	(9.07%)	(7.24%)	(4.59%)	1.15%
Non-operating Revenue Margin		(3.82%)	5.98%	(25.02%)	(2.22%)	95.74%
Total Margin		(8.83%)	(9.70%)	(5.71%)	(4.49%)	21.50%
Return on Equity		(18.43%)	(27.37%)	(20.62%)	(18.52%)	104.60%
Net Operating Income (Operating Surplus/Loss)		\$ (16,108,000)	\$ (17,208,000)	\$ (14,630,000)	\$ (9,489,000)	\$ 2,581,893
Total Surplus/Deficit (Total Surplus/Loss)		\$ (15,846,000)	\$ (18,399,000)	\$ (11,777,000)	\$ (9,283,000)	\$ 60,564,441
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	1.117	1.349	1.282	1.248	1.181
Days in Accounts Receivable	days	53.5	58.3	55.6	60.8	58.5
Days Cash on Hand (Current)	days	(4.9)	(0.5)	(2.6)	9.5	18.6
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	50.9	37.0	21.4	37.1	18.6
Average Payment Period (Current Liabilities)	days	87.8	84.2	88.1	74.9	80.9
Capital Structure						
Equity Financing		42.17%	34.70%	30.16%	28.64%	30.76%
Debt Service Coverage	rate	(0.238)	(0.397)	0.077	0.251	7.235
Cash Flow to Total Debt		(4.05%)	(5.99%)	(0.84%)	1.38%	53.84%
Fixed Asset Financing		62.04%	62.90%	63.41%	69.57%	54.19%
Asset Efficiency						
Total Asset Turnover	rate	0.880	0.979	1.089	1.182	1.496
Fixed Asset Turnover	rate	1.636	1.820	2.009	2.163	1.828
Other						
Average Age of Plant (Depreciation only)	years	7.6	8.2	8.8	9.1	1.0
Net Plant, Property & Equipment (PP&E)		\$ 107,073,000	\$ 104,275,000	\$ 100,580,000	\$ 95,581,000	\$ 122,339,675
Cash & Investments (Current Assets)		\$ (3,455,000)	\$ (2,237,000)	\$ (2,840,000)	\$ 4,548,000	\$ 10,742,480
Current Assets Whose Use is Limited		\$ 1,016,000	\$ 1,991,000	\$ 1,383,000	\$ 810,000	\$ 21,728
Trustee Held Investments		†	†	\$ 656,000	\$ 715,000	\$ 3,095,845
Board-Designated & Undesignated Investments		\$ 27,613,000	\$ 20,133,000	\$ 13,529,000	\$ 15,475,000	†
Fund Balance-Unrestricted		\$ 84,171,000	\$ 66,875,000	\$ 56,754,000	\$ 50,120,000	\$ 57,899,218
Temporarily Restricted Net Assets		\$ 1,081,000	\$ 972,000	\$ 2,525,000	\$ 1,657,000	\$ 1,993,819
Permanently Restricted Net Assets		\$ 1,052,000	\$ 1,042,000	\$ 1,778,000	\$ 1,836,000	\$ 1,889,542
Total Gross Patient Service Revenue		\$ 346,763,000	\$ 380,437,000	\$ 393,690,000	\$ 429,298,000	\$ 496,471,288
Net Patient Service Revenue		\$ 171,986,000	\$ 186,189,000	\$ 196,372,000	\$ 200,776,000	\$ 217,827,302
Total Non-Operating Revenue		\$ 592,000	\$ (1,094,000)	\$ 2,928,000	\$ 206,000	\$ 57,982,548
Bad Debt (Provision for Bad Debt)		\$ 13,788,000	\$ 12,050,000	\$ 12,413,000	\$ 14,332,000	\$ 13,974,702
Free Care (Charity Care)		\$ 10,551,000	\$ 12,715,000	\$ 12,796,000	\$ 14,818,000	\$ 16,762,384
Total Operating Expenses		\$ 191,235,000	\$ 207,000,000	\$ 216,661,000	\$ 216,213,000	\$ 221,074,575
Total Advertising Expenses		\$ 1,063,000	\$ 899,000	\$ 544,000	\$ 310,000	\$ 434,602
Salaries and Benefits		\$ 103,630,000	\$ 111,086,000	\$ 118,086,000	\$ 118,917,000	\$ 124,925,043

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Mid Coast Hospital -- Brunswick, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		2.18%	4.39%	0.89%	1.38%	2.54%
Non-operating Revenue Margin		27.63%	21.75%	48.07%	51.27%	34.59%
Total Margin		2.99%	5.55%	1.69%	2.79%	3.84%
Return on Equity		4.51%	8.35%	2.51%	4.12%	5.63%
Net Operating Income (Operating Surplus/Loss)		\$ 2,286,056	\$ 5,025,315	\$ 1,053,528	\$ 1,737,702	\$ 3,463,574
Total Surplus/Deficit (Total Surplus/Loss)		\$ 2,935,086	\$ 7,730,967	\$ 2,951,038	\$ 5,447,042	\$ 6,348,794
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.925	2.374	1.835	1.681	1.868
Days in Accounts Receivable	<i>days</i>	30.3	28.6	37.9	48.3	53.9
Days Cash on Hand (Current)	<i>days</i>	36.2	25.5	16.5	21.9	19.4
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	141.9	134.1	125.0	173.0	167.9
Average Payment Period (Current Liabilities)	<i>days</i>	48.6	43.0	40.1	53.2	50.5
Capital Structure						
Equity Financing		58.26%	61.18%	61.52%	60.54%	62.31%
Debt Service Coverage	<i>rate</i>	4.174	5.054	3.332	3.761	4.159
Cash Flow to Total Debt		17.63%	25.13%	15.07%	15.82%	19.06%
Fixed Asset Financing		55.11%	54.73%	54.51%	55.39%	52.80%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.880	0.921	0.911	0.894	0.914
Fixed Asset Turnover	<i>rate</i>	1.758	1.968	2.114	2.316	2.506
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	7.1	7.8	8.9	10.1	10.6
Net Plant, Property & Equipment (PP&E)		\$ 59,680,886	\$ 58,103,589	\$ 56,260,751	\$ 54,373,248	\$ 54,361,087
Cash & Investments (Current Assets)		\$ 8,893,291	\$ 6,529,640	\$ 4,379,841	\$ 6,434,167	\$ 6,036,991
Current Assets Whose Use is Limited		\$ 717,159	\$ 709,282	\$ 709,297	\$ 710,072	\$ 711,479
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 28,087,240	\$ 30,805,234	\$ 33,348,647	\$ 49,198,567	\$ 51,763,753
Fund Balance-Unrestricted		\$ 70,036,682	\$ 76,895,478	\$ 80,970,585	\$ 86,576,067	\$ 94,074,915
Temporarily Restricted Net Assets		\$ 7,036,575	\$ 6,460,695	\$ 8,569,246	\$ 9,960,251	\$ 10,910,349
Permanently Restricted Net Assets		\$ 7,439,780	\$ 7,528,890	\$ 7,602,389	\$ 7,779,124	\$ 8,038,240
Total Gross Patient Service Revenue		\$ 194,679,667	\$ 207,682,820	\$ 223,641,932	\$ 239,103,885	\$ 266,052,795
Net Patient Service Revenue		\$ 101,483,250	\$ 110,815,320	\$ 115,068,754	\$ 121,022,725	\$ 131,114,701
Total Non-Operating Revenue		\$ 872,840	\$ 1,396,810	\$ 975,311	\$ 1,828,559	\$ 1,831,235
Bad Debt (Provision for Bad Debt)		\$ 4,892,662	\$ 5,141,859	\$ 5,235,369	\$ 6,431,743	\$ 7,789,208
Free Care (Charity Care)		\$ 2,836,544	\$ 3,249,897	\$ 3,793,009	\$ 5,500,466	\$ 5,645,785
Total Operating Expenses		\$ 102,627,166	\$ 109,350,028	\$ 117,860,539	\$ 124,209,345	\$ 132,768,542
Total Advertising Expenses		\$ 360,575	\$ 295,560	\$ 362,011	\$ 451,651	\$ 301,526
Salaries and Benefits		\$ 56,030,771	\$ 59,523,676	\$ 66,643,916	\$ 70,398,524	\$ 78,182,007

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Penobscot Bay Medical Center -- Rockland, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(3.29%)	0.33%	(4.80%)	(0.42%)	0.35%
Non-operating Revenue Margin		(46.22%)	80.60%	(81.10%)	127.90%	190.42%
Total Margin		(2.23%)	1.69%	(2.60%)	1.48%	(0.39%)
Return on Equity		(5.62%)	4.14%	(6.68%)	3.97%	(0.97%)
Net Operating Income (Operating Surplus/Loss)		\$ (3,725,708)	\$ 382,593	\$ (5,508,362)	\$ (512,125)	\$ 444,477
Total Surplus/Deficit (Total Surplus/Loss)		\$ (2,548,101)	\$ 1,971,635	\$ (3,041,639)	\$ 1,835,421	\$ (491,543)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	1.987	2.053	1.385	1.808	2.912
Days in Accounts Receivable	days	38.4	45.1	54.1	59.3	65.2
Days Cash on Hand (Current)	days	59.1	71.2	52.7	62.3	44.9
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	59.1	71.2	52.7	62.3	44.9
Average Payment Period (Current Liabilities)	days	52.0	63.4	85.9	79.3	51.2
Capital Structure						
Equity Financing		51.73%	51.96%	45.03%	45.70%	42.07%
Debt Service Coverage	rate	1.514	3.105	1.227	2.192	1.662
Cash Flow to Total Debt		6.79%	17.53%	4.67%	12.93%	6.88%
Fixed Asset Financing		61.41%	61.13%	54.89%	50.83%	48.23%
Asset Efficiency						
Total Asset Turnover	rate	1.305	1.273	1.158	1.223	1.041
Fixed Asset Turnover	rate	2.631	2.802	2.803	3.075	2.361
Other						
Average Age of Plant (Depreciation only)	years	12.9	13.1	14.0	15.9	16.8
Net Plant, Property & Equipment (PP&E)		\$ 43,019,270	\$ 41,043,383	\$ 40,903,821	\$ 39,487,403	\$ 53,764,152
Cash & Investments (Current Assets)		\$ 16,525,933	\$ 19,796,172	\$ 15,740,064	\$ 19,136,042	\$ 11,657,921
Current Assets Whose Use is Limited		\$ 1,526,576	\$ 1,431,806	\$ 809,059	\$ 773,965	\$ 3,232,172
Trustee Held Investments		\$ 244,915	\$ 244,917	†	†	†
Board-Designated & Undesignated Investments		†	†	†	†	†
Fund Balance-Unrestricted		\$ 45,348,507	\$ 47,583,279	\$ 45,529,901	\$ 46,233,941	\$ 50,900,876
Temporarily Restricted Net Assets		\$ 2,379,339	\$ 2,654,704	\$ 3,182,704	\$ 3,377,428	\$ 3,029,435
Permanently Restricted Net Assets		\$ 5,120,365	\$ 5,320,145	\$ 5,217,795	\$ 5,400,541	\$ 6,022,956
Total Gross Patient Service Revenue		\$ 199,128,412	\$ 199,310,572	\$ 199,709,632	\$ 205,357,796	\$ 215,318,937
Net Patient Service Revenue		\$ 106,523,569	\$ 108,494,937	\$ 105,089,313	\$ 111,675,505	\$ 112,795,668
Total Non-Operating Revenue		\$ 1,177,607	\$ 1,589,042	\$ 2,466,723	\$ 2,347,546	\$ (936,020)
Bad Debt (Provision for Bad Debt)		\$ 4,635,412	\$ 5,046,521	\$ 4,344,969	\$ 5,316,637	\$ 5,709,720
Free Care (Charity Care)		\$ 2,577,271	\$ 3,191,732	\$ 4,312,958	\$ 5,662,384	\$ 6,077,345
Total Operating Expenses		\$ 116,912,427	\$ 114,634,982	\$ 120,163,557	\$ 121,933,362	\$ 126,471,028
Total Advertising Expenses		†	\$ 2,960	\$ 199	\$ 788	\$ 834
Salaries and Benefits		\$ 67,828,306	\$ 67,860,837	\$ 70,370,066	\$ 67,988,308	\$ 72,707,718

† Data not available or not applicable

Maine Health Data Organization Hospital Financial Information Part II

Southern Maine Health Care-- Biddeford, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		†	†	†	†	†
Non-operating Revenue Margin		†	†	†	†	†
Total Margin		†	†	†	†	†
Return on Equity		†	†	†	†	†
Net Operating Income (Operating Surplus/Loss)		†	†	†	†	\$ (6,052,542)
Total Surplus/Deficit (Total Surplus/Loss)		†	†	†	†	\$ (2,586,332)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	†	†	†	†	†
Days in Accounts Receivable	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Current)	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	†	†	†	†	†
Average Payment Period (Current Liabilities)	<i>days</i>	†	†	†	†	†
Capital Structure						
Equity Financing		†	†	†	†	†
Debt Service Coverage	<i>rate</i>	†	†	†	†	†
Cash Flow to Total Debt		†	†	†	†	†
Fixed Asset Financing		†	†	†	†	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	†	†	†	†	†
Fixed Asset Turnover	<i>rate</i>	†	†	†	†	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	†	†	†	†	†
Net Plant, Property & Equipment (PP&E)		†	†	†	†	\$ 100,375,451
Cash & Investments (Current Assets)		†	†	†	†	\$ 5,015,580
Current Assets Whose Use is Limited		†	†	†	†	\$ 678,731
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		†	†	†	†	\$ 78,322,115
Fund Balance-Unrestricted		†	†	†	†	\$ 135,146,197
Temporarily Restricted Net Assets		†	†	†	†	\$ 2,101,816
Permanently Restricted Net Assets		†	†	†	†	\$ 12,998,310
Total Gross Patient Service Revenue		†	†	†	†	\$ 532,264,602
Net Patient Service Revenue		†	†	†	†	\$ 235,329,317
Total Non-Operating Revenue		†	†	†	†	\$ 3,466,210
Bad Debt (Provision for Bad Debt)		†	†	†	†	\$ 22,848,624
Free Care (Charity Care)		†	†	†	†	\$ 13,640,187
Total Operating Expenses		†	†	†	†	\$ 252,259,288
Total Advertising Expenses		†	†	†	†	\$ 831,945
Salaries and Benefits		†	†	†	†	\$ 114,642,033

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Southern Maine Medical Center -- Biddeford, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.68%	1.89%	1.60%	1.19%	†
Non-operating Revenue Margin		63.05%	(13.08%)	61.83%	60.28%	†
Total Margin		1.81%	1.67%	4.09%	2.94%	†
Return on Equity		3.45%	3.22%	7.59%	5.28%	†
Net Operating Income (Operating Surplus/Loss)		\$ 1,026,094	\$ 3,025,672	\$ 2,645,676	\$ 2,008,318	†
Total Surplus/Deficit (Total Surplus/Loss)		\$ 2,776,843	\$ 2,675,660	\$ 6,931,227	\$ 5,056,516	†
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.363	2.221	1.820	0.973	†
Days in Accounts Receivable	<i>days</i>	43.7	43.0	48.9	49.2	†
Days Cash on Hand (Current)	<i>days</i>	31.9	48.6	28.8	23.9	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	87.6	100.6	91.0	135.1	†
Average Payment Period (Current Liabilities)	<i>days</i>	46.2	53.4	67.7	86.1	†
Capital Structure						
Equity Financing		60.28%	60.81%	61.37%	58.97%	†
Debt Service Coverage	<i>rate</i>	2.682	2.697	3.526	3.145	†
Cash Flow to Total Debt		22.32%	21.95%	27.25%	20.10%	†
Fixed Asset Financing		49.46%	46.06%	42.26%	42.12%	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.149	1.169	1.138	1.057	†
Fixed Asset Turnover	<i>rate</i>	2.244	2.450	2.600	2.647	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	8.9	9.7	11.1	12.6	†
Net Plant, Property & Equipment (PP&E)		\$ 67,606,662	\$ 65,416,709	\$ 63,533,782	\$ 63,718,659	†
Cash & Investments (Current Assets)		\$ 11,643,324	\$ 19,015,960	\$ 11,418,032	\$ 9,935,342	†
Current Assets Whose Use is Limited		\$ 748,939	\$ 720,008	\$ 722,116	\$ 438,114	†
Trustee Held Investments		\$ 150,011	\$ 150,223	\$ 265,193	\$ 265,299	†
Board-Designated & Undesignated Investments		\$ 21,576,520	\$ 21,099,167	\$ 26,193,552	\$ 48,240,918	†
Fund Balance-Unrestricted		\$ 80,531,767	\$ 83,170,257	\$ 91,359,686	\$ 95,824,952	†
Temporarily Restricted Net Assets		\$ 608,583	\$ 473,507	\$ 240,576	\$ 280,709	†
Permanently Restricted Net Assets		\$ 1,542,709	\$ 1,590,974	\$ 1,599,380	\$ 1,658,118	†
Total Gross Patient Service Revenue		\$ 306,620,106	\$ 329,830,595	\$ 337,334,803	\$ 356,261,277	†
Net Patient Service Revenue		\$ 148,079,608	\$ 157,060,139	\$ 160,913,940	\$ 163,931,207	†
Total Non-Operating Revenue		\$ 1,750,749	\$ (350,012)	\$ 4,285,551	\$ 3,048,198	†
Bad Debt (Provision for Bad Debt)		\$ 9,201,104	\$ 9,797,297	\$ 10,222,281	\$ 11,854,266	†
Free Care (Charity Care)		\$ 5,377,394	\$ 7,494,651	\$ 8,030,644	\$ 10,291,544	†
Total Operating Expenses		\$ 150,657,863	\$ 157,218,365	\$ 162,510,612	\$ 166,669,480	†
Total Advertising Expenses		\$ 519,413	\$ 482,193	\$ 349,467	\$ 401,495	†
Salaries and Benefits		\$ 72,360,907	\$ 69,363,226	\$ 69,698,675	\$ 70,325,969	†

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

St Joseph Hospital -- Bangor, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		5.90%	9.05%	5.38%	8.04%	8.97%
Non-operating Revenue Margin		12.53%	7.64%	19.79%	8.99%	14.48%
Total Margin		6.69%	9.73%	6.61%	8.76%	10.33%
Return on Equity		27.89%	47.12%	27.75%	30.49%	43.11%
Net Operating Income (Operating Surplus/Loss)		\$ 5,134,186	\$ 8,195,466	\$ 5,131,772	\$ 8,264,000	\$ 10,020,000
Total Surplus/Deficit (Total Surplus/Loss)		\$ 5,869,333	\$ 8,873,071	\$ 6,398,249	\$ 9,080,000	\$ 11,716,000
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.052	1.592	2.362	1.941	2.020
Days in Accounts Receivable	<i>days</i>	26.3	30.9	36.5	33.6	39.3
Days Cash on Hand (Current)	<i>days</i>	76.9	75.6	80.6	79.5	62.2
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	85.1	83.9	80.7	109.9	91.6
Average Payment Period (Current Liabilities)	<i>days</i>	56.6	76.4	63.4	64.8	57.2
Capital Structure						
Equity Financing		40.47%	33.57%	32.25%	40.16%	37.54%
Debt Service Coverage	<i>rate</i>	3.500	4.753	5.630	6.190	6.453
Cash Flow to Total Debt		32.30%	33.62%	20.61%	29.12%	35.01%
Fixed Asset Financing		64.04%	61.39%	123.54%	100.68%	69.79%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.688	1.626	1.353	1.397	1.567
Fixed Asset Turnover	<i>rate</i>	3.781	4.131	4.642	4.390	3.536
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	9.6	11.2	12.1	12.0	11.9
Net Plant, Property & Equipment (PP&E)		\$ 23,017,796	\$ 21,918,728	\$ 20,564,223	\$ 23,421,000	\$ 31,602,000
Cash & Investments (Current Assets)		\$ 16,392,881	\$ 15,577,477	\$ 18,420,561	\$ 19,037,000	\$ 15,942,000
Current Assets Whose Use is Limited		†	\$ 729,580	\$ 728,545	\$ 726,000	\$ 695,000
Trustee Held Investments		\$ 736,457	†	\$ 13,303,145	\$ 10,728,000	\$ 422,000
Board-Designated & Undesignated Investments		\$ 1,742,527	\$ 1,770,995	\$ 17,497	\$ 7,544,000	\$ 7,872,000
Fund Balance-Unrestricted		\$ 21,045,744	\$ 18,829,275	\$ 23,060,295	\$ 29,783,000	\$ 27,175,000
Temporarily Restricted Net Assets		†	†	†	†	†
Permanently Restricted Net Assets		\$ 2,288,800	\$ 2,107,925	\$ 2,277,355	\$ 2,428,000	\$ 2,383,000
Total Gross Patient Service Revenue		\$ 164,568,941	\$ 174,194,903	\$ 186,877,585	\$ 220,110,000	\$ 245,592,000
Net Patient Service Revenue		\$ 85,221,071	\$ 87,177,139	\$ 91,370,116	\$ 99,686,000	\$ 108,976,000
Total Non-Operating Revenue		\$ 735,147	\$ 677,605	\$ 1,266,477	\$ 816,000	\$ 1,696,000
Bad Debt (Provision for Bad Debt)		\$ 6,275,693	\$ 5,780,363	\$ 5,558,328	\$ 8,826,000	\$ 10,964,000
Free Care (Charity Care)		\$ 1,757,748	\$ 2,593,374	\$ 2,837,793	\$ 3,587,000	\$ 3,963,000
Total Operating Expenses		\$ 81,890,940	\$ 82,347,549	\$ 90,329,236	\$ 94,549,000	\$ 101,726,000
Total Advertising Expenses		\$ 164,651	\$ 123,302	\$ 174,823	\$ 287,000	\$ 348,000
Salaries and Benefits		\$ 42,046,980	\$ 41,943,198	\$ 46,166,243	\$ 48,448,000	\$ 49,305,000

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

St. Mary's Regional Medical Center -- Lewiston, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		4.57%	2.71%	(2.60%)	0.07%	(1.67%)
Non-operating Revenue Margin		23.43%	(104.37%)	(198.57%)	96.50%	(86.39%)
Total Margin		5.88%	1.34%	(0.86%)	1.92%	(0.89%)
Return on Equity		9.24%	2.20%	(1.58%)	3.39%	(1.61%)
Net Operating Income (Operating Surplus/Loss)		\$ 6,145,000	\$ 4,067,000	\$ (3,765,000)	\$ 101,000	\$ (2,451,000)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 8,025,000	\$ 1,990,000	\$ (1,261,000)	\$ 2,885,000	\$ (1,315,000)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	3.897	2.534	3.287	3.193	3.103
Days in Accounts Receivable	<i>days</i>	35.4	38.4	34.7	36.3	36.4
Days Cash on Hand (Current)	<i>days</i>	4.1	12.1	7.2	23.6	10.7
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	82.5	80.6	77.5	103.9	93.9
Average Payment Period (Current Liabilities)	<i>days</i>	43.4	46.2	39.2	40.1	36.8
Capital Structure						
Equity Financing		57.60%	57.77%	56.23%	58.79%	58.43%
Debt Service Coverage	<i>rate</i>	4.634	2.324	1.494	2.447	1.363
Cash Flow to Total Debt		19.51%	10.54%	6.48%	13.17%	6.08%
Fixed Asset Financing		89.10%	78.72%	78.32%	77.64%	75.32%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.905	0.944	1.038	1.040	1.061
Fixed Asset Turnover	<i>rate</i>	2.463	2.530	2.496	2.644	2.700
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	9.5	9.4	9.8	10.8	12.1
Net Plant, Property & Equipment (PP&E)		\$ 54,608,000	\$ 59,336,000	\$ 58,068,000	\$ 55,829,000	\$ 54,498,000
Cash & Investments (Current Assets)		\$ 1,400,000	\$ 4,687,000	\$ 2,831,000	\$ 9,213,000	\$ 4,262,000
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 10,091,000	\$ 1,272,000	\$ 1,736,000	\$ 1,861,000	\$ 1,775,000
Board-Designated & Undesignated Investments		\$ 26,607,000	\$ 26,486,000	\$ 27,626,000	\$ 31,377,000	\$ 32,950,000
Fund Balance-Unrestricted		\$ 86,821,000	\$ 90,617,000	\$ 79,865,000	\$ 85,025,000	\$ 81,672,000
Temporarily Restricted Net Assets		\$ 1,279,000	\$ 1,696,000	\$ 1,542,000	\$ 992,000	\$ 1,309,000
Permanently Restricted Net Assets		\$ 691,000	\$ 696,000	\$ 697,000	\$ 697,000	\$ 697,000
Total Gross Patient Service Revenue		\$ 324,260,000	\$ 361,276,000	\$ 364,399,000	\$ 387,305,000	\$ 395,000,000
Net Patient Service Revenue		\$ 132,983,000	\$ 140,242,000	\$ 136,277,000	\$ 138,853,000	\$ 138,851,000
Total Non-Operating Revenue		\$ 1,880,000	\$ (2,077,000)	\$ 2,504,000	\$ 2,784,000	\$ 1,136,000
Bad Debt (Provision for Bad Debt)		\$ 6,825,000	\$ 6,926,000	\$ 6,313,000	\$ 10,957,000	\$ 12,016,000
Free Care (Charity Care)		\$ 9,478,000	\$ 11,371,000	\$ 15,882,000	\$ 12,719,000	\$ 12,465,000
Total Operating Expenses		\$ 128,379,000	\$ 146,076,000	\$ 148,698,000	\$ 147,509,000	\$ 149,574,000
Total Advertising Expenses		†	†	\$ 479,000	\$ 438,000	\$ 431,000
Salaries and Benefits		\$ 51,631,000	\$ 84,318,000	\$ 87,081,000	\$ 85,709,000	\$ 85,926,000

† Data not available or not applicable

Maine Health Data Organization Hospital Financial Information Part II

York Hospital -- York, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		2.80%	1.88%	(1.06%)	(1.12%)	(1.91%)
Non-operating Revenue Margin		38.34%	61.27%	(20.47%)	193.14%	325.15%
Total Margin		4.47%	4.72%	(0.88%)	1.17%	0.82%
Return on Equity		12.83%	11.69%	(2.34%)	2.88%	1.86%
Net Operating Income (Operating Surplus/Loss)		\$ 3,950,743	\$ 2,814,978	\$ (1,641,094)	\$ (1,699,316)	\$ (2,834,210)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 6,407,356	\$ 7,267,290	\$ (1,362,278)	\$ 1,824,458	\$ 1,258,803
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.711	1.678	1.296	1.993	1.723
Days in Accounts Receivable	<i>days</i>	42.8	44.8	48.4	56.7	56.1
Days Cash on Hand (Current)	<i>days</i>	14.8	19.5	6.3	5.0	7.2
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	75.8	88.9	66.4	66.8	80.2
Average Payment Period (Current Liabilities)	<i>days</i>	43.1	47.0	51.9	38.9	43.1
Capital Structure						
Equity Financing		50.90%	57.84%	53.63%	59.56%	62.07%
Debt Service Coverage	<i>rate</i>	4.987	7.448	2.144	3.180	2.723
Cash Flow to Total Debt		24.28%	28.13%	8.29%	15.64%	14.28%
Fixed Asset Financing		47.59%	42.13%	35.16%	38.78%	35.71%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.462	1.433	1.423	1.461	1.404
Fixed Asset Turnover	<i>rate</i>	3.208	3.254	3.031	3.149	3.102
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	10.3	10.3	11.2	13.4	14.9
Net Plant, Property & Equipment (PP&E)		\$ 43,934,695	\$ 45,969,806	\$ 50,842,233	\$ 48,237,840	\$ 47,957,652
Cash & Investments (Current Assets)		\$ 3,459,189	\$ 5,732,030	\$ 871,178	\$ 238,890	\$ 1,218,578
Current Assets Whose Use is Limited		\$ 1,878,990	\$ 1,823,447	\$ 1,733,219	\$ 1,784,753	\$ 1,685,735
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 22,009,013	\$ 26,837,417	\$ 24,706,146	\$ 25,174,008	\$ 29,387,005
Fund Balance-Unrestricted		\$ 49,930,421	\$ 62,186,453	\$ 58,198,406	\$ 63,343,791	\$ 67,576,596
Temporarily Restricted Net Assets		\$ 6,201,608	\$ 6,531,687	\$ 5,951,564	\$ 6,507,861	\$ 7,621,004
Permanently Restricted Net Assets		\$ 2,282,397	\$ 2,629,107	\$ 2,618,237	\$ 2,879,524	\$ 3,275,471
Total Gross Patient Service Revenue		\$ 282,139,284	\$ 303,664,055	\$ 328,015,064	\$ 330,800,519	\$ 333,743,870
Net Patient Service Revenue		\$ 138,147,565	\$ 146,808,148	\$ 151,116,751	\$ 146,971,368	\$ 144,780,825
Total Non-Operating Revenue		\$ 2,456,613	\$ 4,452,312	\$ 278,816	\$ 3,523,774	\$ 4,093,013
Bad Debt (Provision for Bad Debt)		\$ 6,331,654	\$ 6,288,303	\$ 7,171,710	\$ 7,730,859	\$ 7,509,170
Free Care (Charity Care)		\$ 4,905,168	\$ 6,169,914	\$ 6,124,347	\$ 8,271,040	\$ 8,428,724
Total Operating Expenses		\$ 136,999,629	\$ 146,761,560	\$ 155,761,918	\$ 153,607,184	\$ 151,586,182
Total Advertising Expenses		\$ 490,000	\$ 693,001	\$ 658,000	\$ 582,000	\$ 446,000
Salaries and Benefits		\$ 80,752,435	\$ 84,315,411	\$ 89,164,185	\$ 90,831,072	\$ 87,063,753

† Data not available or not applicable

Hospital Peer Group C

The following hospitals are included in this peer group:

Cary Medical Center
Franklin Memorial Hospital
Henrietta D. Goodall Hospital
Maine Coast Memorial Hospital

Maine Health Data Organization

Hospital Financial Information Part II

Cary Medical Center -- Caribou, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.12%	8.16%	(1.05%)	(3.91%)	3.63%
Non-operating Revenue Margin		37.75%	5.18%	(124.02%)	(3.62%)	0.11%
Total Margin		0.19%	8.57%	(0.46%)	(3.77%)	3.64%
Return on Equity		0.56%	22.94%	(1.26%)	(11.17%)	10.39%
Net Operating Income (Operating Surplus/Loss)		\$ 49,314	\$ 3,956,063	\$ (517,648)	\$ (1,910,489)	\$ 1,919,271
Total Surplus/Deficit (Total Surplus/Loss)		\$ 79,213	\$ 4,172,134	\$ (231,069)	\$ (1,843,667)	\$ 1,921,463
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.807	1.636	1.630	1.632	1.726
Days in Accounts Receivable	<i>days</i>	37.3	37.0	44.0	50.3	47.3
Days Cash on Hand (Current)	<i>days</i>	5.3	25.2	12.1	14.1	28.4
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	49.3	88.5	50.8	59.9	76.1
Average Payment Period (Current Liabilities)	<i>days</i>	44.1	74.4	67.9	51.7	56.5
Capital Structure						
Equity Financing		63.80%	61.32%	61.63%	59.43%	62.91%
Debt Service Coverage	<i>rate</i>	2.063	6.497	2.621	0.206	2.863
Cash Flow to Total Debt		21.99%	51.07%	12.94%	(0.21%)	33.13%
Fixed Asset Financing		35.07%	32.24%	22.17%	39.09%	30.47%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.892	1.641	1.675	1.760	1.797
Fixed Asset Turnover	<i>rate</i>	5.241	6.524	5.249	4.727	5.378
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	13.0	13.7	14.4	13.7	15.3
Net Plant, Property & Equipment (PP&E)		\$ 8,033,322	\$ 7,429,870	\$ 9,435,662	\$ 10,325,805	\$ 9,824,424
Cash & Investments (Current Assets)		\$ 585,152	\$ 2,958,459	\$ 1,596,988	\$ 1,885,261	\$ 3,831,348
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 4,866,999	\$ 7,420,869	\$ 5,130,506	\$ 6,144,633	\$ 6,424,553
Fund Balance-Unrestricted		\$ 14,210,644	\$ 18,189,032	\$ 18,322,387	\$ 16,501,754	\$ 18,498,289
Temporarily Restricted Net Assets		\$ 26,040	\$ 128,280	\$ 28,163	\$ 32,304	\$ 33,604
Permanently Restricted Net Assets		†	†	†	†	†
Total Gross Patient Service Revenue		\$ 87,956,361	\$ 91,772,077	\$ 101,642,753	\$ 101,981,181	\$ 113,333,294
Net Patient Service Revenue		\$ 39,002,459	\$ 43,268,988	\$ 44,244,117	\$ 44,962,946	\$ 48,848,774
Total Non-Operating Revenue		\$ 29,899	\$ 216,071	\$ 286,579	\$ 66,822	\$ 2,192
Bad Debt (Provision for Bad Debt)		\$ 2,004,000	\$ 1,964,678	\$ 2,571,813	\$ 2,410,809	\$ 3,496,648
Free Care (Charity Care)		\$ 1,237,339	\$ 1,096,668	\$ 991,464	\$ 1,544,095	\$ 1,600,645
Total Operating Expenses		\$ 42,052,923	\$ 44,512,849	\$ 50,041,494	\$ 50,719,808	\$ 50,912,506
Total Advertising Expenses		\$ 262,645	\$ 271,290	\$ 312,488	\$ 341,734	\$ 321,169
Salaries and Benefits		\$ 21,636,508	\$ 22,505,783	\$ 24,561,885	\$ 24,447,214	\$ 24,892,027

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Franklin Memorial Hospital -- Farmington, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		2.98%	1.82%	(0.29%)	(9.85%)	(4.54%)
Non-operating Revenue Margin		9.92%	(30.91%)	9.90%	2.04%	(18.12%)
Total Margin		3.30%	1.39%	(0.32%)	(10.07%)	(3.82%)
Return on Equity		7.21%	3.05%	(0.74%)	(23.61%)	(13.66%)
Net Operating Income (Operating Surplus/Loss)		\$ 2,439,324	\$ 1,549,111	\$ (257,034)	\$ (7,530,258)	\$ (3,368,974)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 2,708,046	\$ 1,183,361	\$ (285,262)	\$ (7,687,087)	\$ (2,852,173)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.475	2.914	2.118	3.645	2.236
Days in Accounts Receivable	<i>days</i>	41.0	43.9	45.9	50.8	42.1
Days Cash on Hand (Current)	<i>days</i>	53.2	45.2	23.7	17.2	19.1
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	53.2	45.2	23.7	17.2	19.1
Average Payment Period (Current Liabilities)	<i>days</i>	44.7	35.7	39.9	36.5	33.5
Capital Structure						
Equity Financing		54.08%	56.17%	52.57%	49.53%	42.25%
Debt Service Coverage	<i>rate</i>	4.377	3.708	3.226	(0.962)	1.249
Cash Flow to Total Debt		23.00%	20.09%	12.59%	(9.57%)	4.20%
Fixed Asset Financing		62.77%	61.45%	64.40%	68.38%	60.96%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.183	1.232	1.214	1.161	1.510
Fixed Asset Turnover	<i>rate</i>	2.289	2.397	2.325	2.179	2.285
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	8.6	8.9	9.9	11.2	13.5
Net Plant, Property & Equipment (PP&E)		\$ 35,782,105	\$ 35,599,037	\$ 38,473,626	\$ 35,101,893	\$ 32,438,543
Cash & Investments (Current Assets)		\$ 9,500,250	\$ 8,631,096	\$ 4,193,626	\$ 2,612,381	\$ 2,718,765
Current Assets Whose Use is Limited		\$ 1,414,076	\$ 1,131,951	\$ 1,326,380	\$ 1,132,652	\$ 1,131,163
Trustee Held Investments		†	†	†	†	\$ (107,604)
Board-Designated & Undesignated Investments		†	†	†	†	†
Fund Balance-Unrestricted		\$ 37,564,349	\$ 38,736,147	\$ 38,723,155	\$ 32,562,079	\$ 20,886,957
Temporarily Restricted Net Assets		\$ 773,717	\$ 1,063,840	\$ 1,077,560	\$ 1,387,990	\$ 1,705,323
Permanently Restricted Net Assets		\$ 1,401,130	\$ 1,445,541	\$ 1,432,099	\$ 1,449,649	\$ 1,276,755
Total Gross Patient Service Revenue		\$ 169,309,438	\$ 168,401,934	\$ 175,789,248	\$ 166,927,198	\$ 159,246,278
Net Patient Service Revenue		\$ 79,520,815	\$ 83,128,182	\$ 83,233,994	\$ 74,243,822	\$ 70,521,724
Total Non-Operating Revenue		\$ 268,722	\$ (365,750)	\$ (28,228)	\$ (156,829)	\$ 516,801
Bad Debt (Provision for Bad Debt)		\$ 3,615,786	\$ 3,206,173	\$ 3,725,281	\$ 5,311,053	\$ 3,427,410
Free Care (Charity Care)		\$ 4,659,236	\$ 6,831,140	\$ 6,705,032	\$ 6,604,596	\$ 4,181,271
Total Operating Expenses		\$ 79,453,564	\$ 83,770,932	\$ 89,726,136	\$ 84,015,968	\$ 77,500,827
Total Advertising Expenses		\$ 8,674	\$ 10,338	\$ 165,589	\$ 147,871	\$ 110,213
Salaries and Benefits		\$ 48,015,942	\$ 50,828,420	\$ 56,160,492	\$ 52,808,057	\$ 48,458,138

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Henrietta D. Goodall Hospital -- Sanford, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.51%	1.11%	2.33%	(1.78%)	†
Non-operating Revenue Margin		(183.14%)	(707.29%)	(138.72%)	(650.53%)	†
Total Margin		0.18%	0.14%	0.99%	(0.23%)	†
Return on Equity		0.37%	0.29%	2.14%	(0.49%)	†
Net Operating Income (Operating Surplus/Loss)		\$ 385,028	\$ 900,512	\$ 1,963,314	\$ (1,464,891)	†
Total Surplus/Deficit (Total Surplus/Loss)		\$ 135,987	\$ 111,547	\$ 592,260	\$ (338,973)	†
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.140	1.151	1.068	1.041	†
Days in Accounts Receivable	<i>days</i>	38.9	44.3	41.5	48.4	†
Days Cash on Hand (Current)	<i>days</i>	25.1	22.7	21.5	14.2	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	87.9	95.0	87.2	82.3	†
Average Payment Period (Current Liabilities)	<i>days</i>	75.7	76.8	78.7	70.1	†
Capital Structure						
Equity Financing		50.10%	50.63%	50.97%	53.81%	†
Debt Service Coverage	<i>rate</i>	1.370	1.606	1.633	1.632	†
Cash Flow to Total Debt		10.10%	9.47%	11.55%	9.72%	†
Fixed Asset Financing		63.49%	62.81%	60.53%	56.46%	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.019	1.062	1.103	1.130	†
Fixed Asset Turnover	<i>rate</i>	2.178	2.405	2.569	2.568	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	10.4	11.5	12.5	13.1	†
Net Plant, Property & Equipment (PP&E)		\$ 34,628,970	\$ 33,827,426	\$ 32,760,127	\$ 32,013,525	†
Cash & Investments (Current Assets)		\$ 3,543,859	\$ 3,457,192	\$ 3,963,141	\$ 2,460,677	†
Current Assets Whose Use is Limited		\$ 1,370,260	\$ 1,327,303	\$ 668,839	\$ 650,595	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 12,292,129	\$ 15,267,534	\$ 14,174,344	\$ 14,963,254	†
Fund Balance-Unrestricted		\$ 36,953,692	\$ 38,397,945	\$ 38,367,160	\$ 39,731,325	†
Temporarily Restricted Net Assets		\$ 1,451,392	\$ 1,572,577	\$ 1,506,154	\$ 1,610,349	†
Permanently Restricted Net Assets		\$ 8,912,322	\$ 10,382,407	\$ 9,158,979	\$ 10,371,659	†
Total Gross Patient Service Revenue		\$ 160,349,362	\$ 173,977,073	\$ 184,345,126	\$ 193,534,482	†
Net Patient Service Revenue		\$ 72,831,444	\$ 78,841,357	\$ 79,962,567	\$ 78,016,217	†
Total Non-Operating Revenue		\$ (249,041)	\$ (788,965)	\$ (1,140,870)	\$ 1,269,711	†
Bad Debt (Provision for Bad Debt)		\$ 5,796,802	\$ 5,914,783	\$ 7,325,314	\$ 8,247,802	†
Free Care (Charity Care)		\$ 882,162	\$ 1,457,760	\$ 2,061,769	\$ 1,801,325	†
Total Operating Expenses		\$ 75,030,000	\$ 80,446,286	\$ 82,183,640	\$ 83,665,205	†
Total Advertising Expenses		\$ 73,462	\$ 93,059	\$ 204,906	\$ 187,266	†
Salaries and Benefits		\$ 44,020,030	\$ 48,293,441	\$ 49,695,968	\$ 50,155,652	†

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Maine Coast Memorial Hospital -- Ellsworth, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(1.83%)	5.45%	(1.28%)	(0.47%)	(6.52%)
Non-operating Revenue Margin		(269.53%)	10.61%	(97.93%)	228.27%	(31.40%)
Total Margin		(0.49%)	6.05%	(0.64%)	0.36%	(4.89%)
Return on Equity		(1.01%)	11.80%	(1.16%)	0.63%	(8.61%)
Net Operating Income (Operating Surplus/Loss)		\$ (1,423,347)	\$ 4,667,475	\$ (1,024,320)	\$ (375,470)	\$ (4,923,904)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (385,177)	\$ 5,221,188	\$ (562,906)	\$ 175,777	\$ (3,747,161)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.679	1.600	1.369	1.794	1.202
Days in Accounts Receivable	<i>days</i>	35.2	30.8	42.6	41.6	50.7
Days Cash on Hand (Current)	<i>days</i>	70.6	57.2	41.1	28.7	13.6
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	91.5	102.4	88.1	81.9	107.1
Average Payment Period (Current Liabilities)	<i>days</i>	72.2	62.5	68.3	76.5	61.4
Capital Structure						
Equity Financing		54.68%	60.53%	60.66%	60.61%	62.31%
Debt Service Coverage	<i>rate</i>	2.111	5.068	1.920	2.204	0.234
Cash Flow to Total Debt		8.46%	30.29%	10.34%	12.18%	(1.41%)
Fixed Asset Financing		45.17%	44.07%	41.14%	38.34%	38.50%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.130	1.180	1.092	1.061	1.098
Fixed Asset Turnover	<i>rate</i>	2.191	2.538	2.411	2.381	2.365
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	7.7	7.2	8.1	9.3	10.0
Net Plant, Property & Equipment (PP&E)		\$ 35,512,790	\$ 33,764,812	\$ 33,155,008	\$ 33,674,252	\$ 31,916,149
Cash & Investments (Current Assets)		\$ 14,113,355	\$ 11,405,838	\$ 7,940,040	\$ 5,574,101	\$ 2,158,158
Current Assets Whose Use is Limited		\$ 621,407	\$ 746,658	\$ 774,388	\$ 489,278	\$ 718,255
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 4,365,205	\$ 9,588,485	\$ 9,985,147	\$ 11,260,995	\$ 19,738,310
Fund Balance-Unrestricted		\$ 38,153,521	\$ 44,255,901	\$ 44,660,861	\$ 46,193,661	\$ 43,529,851
Temporarily Restricted Net Assets		\$ 663,955	\$ 588,127	\$ 789,423	\$ 387,488	\$ 491,325
Permanently Restricted Net Assets		\$ 668,915	\$ 683,471	\$ 687,131	\$ 689,877	\$ 701,648
Total Gross Patient Service Revenue		\$ 164,161,086	\$ 170,543,286	\$ 173,013,129	\$ 169,565,275	\$ 164,281,145
Net Patient Service Revenue		\$ 76,028,362	\$ 84,286,642	\$ 78,133,001	\$ 77,876,823	\$ 71,881,223
Total Non-Operating Revenue		\$ 1,038,170	\$ 553,713	\$ 506,805	\$ 668,192	\$ 1,176,743
Bad Debt (Provision for Bad Debt)		\$ 5,627,128	\$ 5,255,791	\$ 5,246,401	\$ 4,723,934	\$ 5,266,803
Free Care (Charity Care)		\$ 4,324,113	\$ 4,553,317	\$ 4,587,246	\$ 5,895,307	\$ 4,963,038
Total Operating Expenses		\$ 79,242,274	\$ 81,028,885	\$ 80,951,669	\$ 80,547,975	\$ 80,417,782
Total Advertising Expenses		\$ 153,004	†	\$ 282,824	\$ 259,721	\$ 267,579
Salaries and Benefits		\$ 52,342,605	\$ 52,642,786	\$ 52,576,833	\$ 50,031,165	\$ 48,390,518

† Data not available or not applicable

Hospital Peer Group D

The following hospitals are included in this peer group:

Inland Hospital
Miles Memorial Hospital
Northern Maine Medical Center
Parkview Adventist Medical Center

Maine Health Data Organization

Hospital Financial Information Part II

Inland Hospital -- Waterville, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		1.27%	3.88%	1.05%	1.17%	(2.31%)
Non-operating Revenue Margin		28.45%	16.16%	22.77%	35.86%	(10.21%)
Total Margin		1.77%	4.60%	1.35%	1.82%	(2.09%)
Return on Equity		5.28%	13.76%	3.98%	4.98%	(6.60%)
Net Operating Income (Operating Surplus/Loss)		\$ 766,472	\$ 2,620,141	\$ 728,867	\$ 789,295	\$ (1,562,121)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 1,071,259	\$ 3,125,261	\$ 943,738	\$ 1,230,629	\$ (1,417,442)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	0.694	0.803	0.752	1.006	0.783
Days in Accounts Receivable	<i>days</i>	24.9	32.6	36.7	45.8	46.0
Days Cash on Hand (Current)	<i>days</i>	3.0	11.0	9.5	29.6	1.7
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	52.0	50.5	48.4	70.3	47.8
Average Payment Period (Current Liabilities)	<i>days</i>	70.8	83.6	86.4	99.8	87.1
Capital Structure						
Equity Financing		49.56%	48.79%	45.87%	44.75%	43.00%
Debt Service Coverage	<i>rate</i>	2.575	4.105	2.764	2.899	1.425
Cash Flow to Total Debt		15.14%	22.75%	11.86%	11.88%	4.19%
Fixed Asset Financing		43.00%	34.46%	29.25%	20.48%	26.31%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.481	1.461	1.352	1.226	1.358
Fixed Asset Turnover	<i>rate</i>	3.851	3.872	4.065	3.228	3.355
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	8.8	8.1	8.5	9.3	9.5
Net Plant, Property & Equipment (PP&E)		\$ 15,654,970	\$ 17,424,084	\$ 17,142,963	\$ 20,820,289	\$ 20,168,642
Cash & Investments (Current Assets)		\$ 234,949	\$ 1,659,400	\$ 1,453,853	\$ 5,108,976	\$ 239,013
Current Assets Whose Use is Limited		\$ 230,270	\$ 232,370	\$ 287,464	\$ 89,688	\$ 75,364
Trustee Held Investments		\$ 1,097,421	\$ 1,475,845	\$ 1,766,516	\$ 2,046,983	\$ 2,533,897
Board-Designated & Undesignated Investments		\$ 7,718,505	\$ 6,754,420	\$ 7,090,037	\$ 7,138,817	\$ 8,410,597
Fund Balance-Unrestricted		\$ 20,273,441	\$ 22,705,298	\$ 23,706,280	\$ 24,688,221	\$ 21,463,745
Temporarily Restricted Net Assets		\$ 350,218	\$ 356,500	\$ 1,384,495	\$ 1,225,808	\$ 1,077,940
Permanently Restricted Net Assets		\$ 533,610	\$ 603,356	\$ 667,196	\$ 713,495	\$ 746,427
Total Gross Patient Service Revenue		\$ 107,316,864	\$ 118,316,252	\$ 118,074,490	\$ 116,565,585	\$ 121,011,300
Net Patient Service Revenue		\$ 59,501,234	\$ 66,166,998	\$ 66,200,553	\$ 64,737,951	\$ 65,467,945
Total Non-Operating Revenue		\$ 304,787	\$ 505,120	\$ 214,871	\$ 441,334	\$ 144,679
Bad Debt (Provision for Bad Debt)		\$ 3,125,247	\$ 4,174,385	\$ 3,708,046	\$ 4,063,525	\$ 5,376,318
Free Care (Charity Care)		\$ 2,643,073	\$ 1,956,443	\$ 2,938,858	\$ 2,758,589	\$ 2,973,445
Total Operating Expenses		\$ 59,520,483	\$ 64,847,407	\$ 68,955,834	\$ 66,415,711	\$ 69,218,631
Total Advertising Expenses		\$ 257,543	\$ 249,779	\$ 306,629	\$ 243,507	\$ 303,565
Salaries and Benefits		\$ 33,846,303	\$ 37,471,894	\$ 39,282,538	\$ 36,160,212	\$ 36,313,468

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Miles Memorial Hospital -- Damariscotta, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		1.57%	4.29%	3.24%	3.90%	†
Non-operating Revenue Margin		36.73%	14.70%	25.32%	22.77%	†
Total Margin		2.46%	4.99%	4.29%	4.99%	†
Return on Equity		4.78%	8.87%	8.20%	9.37%	†
Net Operating Income (Operating Surplus/Loss)		\$ 797,227	\$ 2,385,940	\$ 1,834,879	\$ 2,162,982	†
Total Surplus/Deficit (Total Surplus/Loss)		\$ 1,260,098	\$ 2,797,134	\$ 2,457,073	\$ 2,800,797	†
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.327	2.982	2.412	2.324	†
Days in Accounts Receivable	<i>days</i>	46.3	58.6	42.3	54.3	†
Days Cash on Hand (Current)	<i>days</i>	38.2	8.6	10.3	16.0	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	59.0	25.8	32.8	42.7	†
Average Payment Period (Current Liabilities)	<i>days</i>	51.6	43.3	41.6	63.5	†
Capital Structure						
Equity Financing		68.01%	73.66%	73.42%	69.33%	†
Debt Service Coverage	<i>rate</i>	4.571	7.865	6.349	7.668	†
Cash Flow to Total Debt		25.89%	40.53%	38.74%	33.70%	†
Fixed Asset Financing		29.58%	27.84%	26.99%	24.31%	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.321	1.308	1.404	1.302	†
Fixed Asset Turnover	<i>rate</i>	2.819	3.158	3.374	3.373	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	13.9	16.3	14.7	16.0	†
Net Plant, Property & Equipment (PP&E)		\$ 18,003,944	\$ 17,606,650	\$ 16,803,262	\$ 16,461,041	†
Cash & Investments (Current Assets)		\$ 4,885,572	\$ 1,209,555	\$ 1,364,349	\$ 2,134,826	†
Current Assets Whose Use is Limited		\$ 136,678	†	\$ 129,156	\$ 130,157	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 2,734,825	\$ 2,431,493	\$ 3,273,829	\$ 3,780,574	†
Fund Balance-Unrestricted		\$ 26,357,234	\$ 31,541,483	\$ 29,979,604	\$ 29,903,119	†
Temporarily Restricted Net Assets		\$ 49,338	\$ 224,293	\$ 263,246	\$ 352,766	†
Permanently Restricted Net Assets		\$ 3,995,218	\$ 3,915,423	\$ 4,302,431	\$ 4,303,979	†
Total Gross Patient Service Revenue		\$ 96,545,680	\$ 105,597,332	\$ 105,496,296	\$ 104,182,130	†
Net Patient Service Revenue		\$ 50,236,594	\$ 55,101,355	\$ 54,975,514	\$ 52,970,258	†
Total Non-Operating Revenue		\$ 462,871	\$ 411,194	\$ 622,194	\$ 637,815	†
Bad Debt (Provision for Bad Debt)		\$ 2,161,820	\$ 3,621,039	\$ 2,796,536	\$ 3,341,720	†
Free Care (Charity Care)		\$ 3,443,087	\$ 2,685,191	\$ 3,236,843	\$ 3,252,568	†
Total Operating Expenses		\$ 49,947,960	\$ 53,219,827	\$ 54,860,416	\$ 53,360,904	†
Total Advertising Expenses		\$ 26,379	\$ 36,578	\$ 25,447	\$ 24,201	†
Salaries and Benefits		\$ 17,713,784	\$ 18,763,729	\$ 18,938,586	\$ 18,905,259	†

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Northern Maine Medical Center -- Fort Kent, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(6.28%)	(0.37%)	29.61%	4.56%	3.17%
Non-operating Revenue Margin		1.84%	346.87%	5.58%	41.53%	10.10%
Total Margin		(6.40%)	0.15%	30.82%	7.56%	3.51%
Return on Equity		(18.88%)	0.46%	69.76%	14.07%	6.38%
Net Operating Income (Operating Surplus/Loss)		\$ (2,687,920)	\$ (163,858)	\$ 15,235,479	\$ 2,030,134	\$ 1,436,912
Total Surplus/Deficit (Total Surplus/Loss)		\$ (2,738,379)	\$ 66,374	\$ 16,135,318	\$ 3,472,249	\$ 1,598,294
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	0.809	1.503	2.014	1.729	2.077
Days in Accounts Receivable	days	44.1	47.9	43.9	48.1	48.0
Days Cash on Hand (Current)	days	22.0	18.6	56.0	97.2	71.4
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	26.8	24.2	63.3	103.6	77.6
Average Payment Period (Current Liabilities)	days	94.3	59.4	102.2	117.7	82.1
Capital Structure						
Equity Financing		50.02%	50.62%	56.25%	53.36%	59.02%
Debt Service Coverage	rate	0.069	0.435	12.222	5.898	4.535
Cash Flow to Total Debt		(2.91%)	16.27%	101.83%	26.00%	25.35%
Fixed Asset Financing		16.46%	43.13%	46.97%	40.96%	37.06%
Asset Efficiency						
Total Asset Turnover	rate	1.474	1.563	1.273	0.993	1.071
Fixed Asset Turnover	rate	2.438	2.845	3.085	2.311	2.301
Other						
Average Age of Plant (Depreciation only)	years	8.4	9.6	10.9	11.5	8.7
Net Plant, Property & Equipment (PP&E)		\$ 17,554,806	\$ 15,729,827	\$ 16,681,782	\$ 19,241,023	\$ 19,695,317
Cash & Investments (Current Assets)		\$ 2,603,737	\$ 2,176,157	\$ 5,218,569	\$ 10,736,559	\$ 8,034,453
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 257,512	\$ 316,665	\$ 336,917	\$ 357,169	\$ 377,422
Board-Designated & Undesignated Investments		\$ 564,631	\$ 653,850	\$ 680,256	\$ 699,890	\$ 700,684
Fund Balance-Unrestricted		\$ 14,506,439	\$ 14,570,814	\$ 23,131,004	\$ 24,674,605	\$ 25,056,693
Temporarily Restricted Net Assets		\$ 392,196	\$ 384,377	\$ 388,007	\$ 375,432	\$ 358,058
Permanently Restricted Net Assets		†	†	†	†	†
Total Gross Patient Service Revenue		\$ 68,683,450	\$ 71,336,437	\$ 72,463,495	\$ 71,911,300	\$ 74,971,806
Net Patient Service Revenue		\$ 41,979,074	\$ 42,480,395	\$ 49,253,318	\$ 43,145,312	\$ 43,445,267
Total Non-Operating Revenue		\$ (50,459)	\$ 230,232	\$ 899,839	\$ 1,442,115	\$ 161,382
Bad Debt (Provision for Bad Debt)		\$ 1,327,567	\$ 1,254,803	\$ 1,068,745	\$ 1,354,273	\$ 1,879,489
Free Care (Charity Care)		\$ 507,845	\$ 638,349	\$ 738,697	\$ 927,844	\$ 845,098
Total Operating Expenses		\$ 45,493,676	\$ 44,913,621	\$ 36,219,479	\$ 42,442,949	\$ 43,880,084
Total Advertising Expenses		†	†	†	†	†
Salaries and Benefits		\$ 29,263,009	\$ 28,189,969	\$ 20,657,130	\$ 26,436,658	\$ 27,944,177

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Parkview Adventist Medical Center -- Brunswick, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(2.69%)	2.34%	(4.82%)	(1.30%)	(8.78%)
Non-operating Revenue Margin		(7.37%)	49.61%	(0.74%)	29.13%	(0.13%)
Total Margin		(2.50%)	4.54%	(4.78%)	(1.85%)	(8.77%)
Return on Equity		106.23%	168733.44%	100.33%	19.29%	46.62%
Net Operating Income (Operating Surplus/Loss)		\$ (910,817)	\$ 780,561	\$ (1,514,627)	\$ (387,646)	\$ (2,479,226)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (848,301)	\$ 1,548,973	\$ (1,503,476)	\$ (546,979)	\$ (2,476,085)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	0.546	0.501	0.491	0.474	0.402
Days in Accounts Receivable	days	43.8	36.7	37.6	39.2	32.3
Days Cash on Hand (Current)	days	6.1	12.9	10.0	31.3	26.5
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	8.9	15.8	12.9	34.5	29.6
Average Payment Period (Current Liabilities)	days	185.3	208.1	234.6	213.6	221.5
Capital Structure						
Equity Financing		(4.39%)	0.00%	(7.04%)	(18.63%)	(39.83%)
Debt Service Coverage	rate	0.201	0.466	0.038	0.206	(0.151)
Cash Flow to Total Debt		5.07%	15.63%	(0.19%)	5.19%	(5.83%)
Fixed Asset Financing		31.36%	23.71%	20.46%	19.01%	14.86%
Asset Efficiency						
Total Asset Turnover	rate	1.863	1.730	1.477	1.946	2.118
Fixed Asset Turnover	rate	4.662	3.893	3.293	4.465	4.986
Other						
Average Age of Plant (Depreciation only)	years	10.2	13.0	14.4	13.5	15.4
Net Plant, Property & Equipment (PP&E)	\$	7,262,462	\$ 8,575,409	\$ 9,543,802	\$ 6,670,592	\$ 5,665,371
Cash & Investments (Current Assets)	\$	432,052	\$ 973,227	\$ 741,937	\$ 2,337,859	\$ 2,004,556
Current Assets Whose Use is Limited	\$	122,880	\$ 121,962	\$ 121,534	\$ 121,029	\$ 122,309
Trustee Held Investments	\$	253,505	\$ 253,505	\$ 253,505	\$ 253,505	\$ 253,505
Board-Designated & Undesignated Investments	\$	248,437	\$ 250,726	\$ 252,082	\$ 253,443	\$ 254,328
Fund Balance-Unrestricted	\$	(798,556)	\$ 918	\$ (1,498,482)	\$ (2,835,545)	\$ (5,311,630)
Temporarily Restricted Net Assets	\$	47,946	\$ 69,485	\$ 64,900	\$ 70,973	\$ 79,032
Permanently Restricted Net Assets		†	†	†	†	†
Total Gross Patient Service Revenue	\$	75,533,406	\$ 72,655,077	\$ 74,545,964	\$ 66,461,342	\$ 69,130,556
Net Patient Service Revenue	\$	33,081,245	\$ 30,808,958	\$ 29,779,629	\$ 24,973,631	\$ 27,368,498
Total Non-Operating Revenue	\$	62,516	\$ 768,412	\$ 11,151	\$ (159,333)	\$ 3,141
Bad Debt (Provision for Bad Debt)	\$	3,440,108	\$ 3,574,941	\$ 3,071,285	\$ 2,502,868	\$ 3,158,745
Free Care (Charity Care)	\$	1,113,910	\$ 1,073,400	\$ 1,006,901	\$ 434,587	\$ 804,299
Total Operating Expenses	\$	34,765,434	\$ 32,604,308	\$ 32,942,846	\$ 30,175,074	\$ 30,724,546
Total Advertising Expenses	\$	272,402	\$ 275,698	\$ 303,338	†	†
Salaries and Benefits	\$	15,846,583	\$ 14,094,886	\$ 13,667,744	\$ 12,854,966	\$ 12,280,733

† Data not available or not applicable

Hospital Peer Group E

The following hospitals are included in this peer group:

Blue Hill Memorial Hospital
Bridgton Hospital
Calais Regional Hospital
Charles A. Dean Memorial Hospital
Down East Community Hospital
Houlton Regional Hospital
LincolnHealth
Mayo Regional Hospital
Millinocket Regional Hospital
Mount Desert Island Hospital
Penobscot Valley Hospital
Redington-Fairview General Hospital
Rumford Community Hospital
St. Andrews Hospital
Sebasticook Valley Hospital
Stephens Memorial Hospital
Waldo County General Hospital

Maine Health Data Organization

Hospital Financial Information Part II

Blue Hill Memorial Hospital -- Blue Hill, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		8.68%	2.34%	2.09%	4.34%	5.27%
Non-operating Revenue Margin		0.44%	25.29%	20.18%	15.45%	14.29%
Total Margin		8.71%	3.11%	2.60%	5.10%	6.10%
Return on Equity		17.42%	5.64%	4.73%	8.56%	9.62%
Net Operating Income (Operating Surplus/Loss)		\$ 2,881,341	\$ 774,266	\$ 755,001	\$ 1,628,196	\$ 1,956,483
Total Surplus/Deficit (Total Surplus/Loss)		\$ 2,894,152	\$ 1,036,343	\$ 945,913	\$ 1,925,742	\$ 2,282,563
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	0.956	0.831	1.004	1.076	1.081
Days in Accounts Receivable	<i>days</i>	16.4	20.6	24.8	28.7	39.5
Days Cash on Hand (Current)	<i>days</i>	29.2	38.1	50.1	52.6	40.2
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	110.8	184.4	193.8	229.6	231.8
Average Payment Period (Current Liabilities)	<i>days</i>	65.6	92.0	88.5	94.3	90.6
Capital Structure						
Equity Financing		66.80%	62.46%	60.23%	62.29%	64.03%
Debt Service Coverage	<i>rate</i>	3.282	7.815	10.078	17.344	18.551
Cash Flow to Total Debt		51.78%	21.72%	17.83%	23.74%	26.26%
Fixed Asset Financing		26.77%	25.13%	23.27%	22.30%	21.03%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.335	1.131	1.093	1.045	1.009
Fixed Asset Turnover	<i>rate</i>	3.847	3.899	4.158	4.373	4.346
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	11.8	12.7	13.0	14.7	16.5
Net Plant, Property & Equipment (PP&E)		\$ 8,628,890	\$ 8,470,820	\$ 8,691,710	\$ 8,570,199	\$ 8,536,478
Cash & Investments (Current Assets)		\$ 1,849,292	\$ 3,176,921	\$ 4,617,141	\$ 4,930,494	\$ 3,687,814
Current Assets Whose Use is Limited		\$ 461,940	\$ 48,666	\$ 47,382	\$ 48,416	\$ 48,704
Trustee Held Investments		†	\$ 20,810	\$ 63,888	\$ 60,379	\$ 63,884
Board-Designated & Undesignated Investments		\$ 6,473,581	\$ 12,378,197	\$ 13,378,591	\$ 16,748,565	\$ 17,801,883
Fund Balance-Unrestricted		\$ 16,613,496	\$ 18,377,236	\$ 20,015,484	\$ 22,505,639	\$ 23,738,464
Temporarily Restricted Net Assets		\$ 150,285	\$ 201,888	\$ 375,965	\$ 426,683	\$ 484,177
Permanently Restricted Net Assets		\$ 480,196	\$ 690,027	\$ 1,396,061	\$ 1,548,672	\$ 1,774,079
Total Gross Patient Service Revenue		\$ 45,557,062	\$ 49,175,637	\$ 52,746,814	\$ 54,174,150	\$ 52,020,236
Net Patient Service Revenue		\$ 31,925,427	\$ 32,071,031	\$ 34,703,614	\$ 35,971,443	\$ 34,914,655
Total Non-Operating Revenue		\$ 12,811	\$ 262,077	\$ 190,912	\$ 297,546	\$ 326,080
Bad Debt (Provision for Bad Debt)		\$ 1,726,717	\$ 1,307,527	\$ 1,386,349	\$ 1,614,588	\$ 980,830
Free Care (Charity Care)		\$ 1,160,433	\$ 1,415,316	\$ 1,531,404	\$ 2,076,290	\$ 1,555,649
Total Operating Expenses		\$ 30,317,244	\$ 32,252,308	\$ 35,389,368	\$ 35,849,980	\$ 35,140,431
Total Advertising Expenses		\$ 27,626	\$ 43,620	\$ 56,910	\$ 80,046	\$ 68,701
Salaries and Benefits		\$ 17,369,717	\$ 18,487,326	\$ 20,676,474	\$ 21,264,533	\$ 20,749,946

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Bridgton Hospital -- Bridgton, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		7.41%	15.82%	3.88%	3.19%	7.27%
Non-operating Revenue Margin		9.17%	4.21%	12.32%	20.04%	5.55%
Total Margin		8.10%	16.40%	4.40%	3.95%	7.66%
Return on Equity		14.47%	24.73%	5.82%	5.15%	9.77%
Net Operating Income (Operating Surplus/Loss)		\$ 2,942,235	\$ 7,170,059	\$ 1,630,465	\$ 1,390,365	\$ 3,493,156
Total Surplus/Deficit (Total Surplus/Loss)		\$ 3,239,185	\$ 7,485,240	\$ 1,859,657	\$ 1,738,828	\$ 3,698,441
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	4.652	6.951	7.529	4.364	6.229
Days in Accounts Receivable	<i>days</i>	39.2	46.5	51.3	42.0	69.5
Days Cash on Hand (Current)	<i>days</i>	72.8	160.3	160.0	226.7	165.1
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	102.9	196.4	194.4	262.9	204.7
Average Payment Period (Current Liabilities)	<i>days</i>	33.1	32.0	30.6	67.9	42.7
Capital Structure						
Equity Financing		63.85%	70.97%	70.68%	63.00%	73.11%
Debt Service Coverage	<i>rate</i>	4.714	8.994	4.010	3.275	5.508
Cash Flow to Total Debt		35.21%	70.98%	24.66%	15.90%	38.46%
Fixed Asset Financing		54.79%	54.85%	58.66%	56.52%	55.09%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.141	1.070	0.935	0.821	0.932
Fixed Asset Turnover	<i>rate</i>	2.420	2.873	2.611	2.798	3.184
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	13.0	13.1	12.9	13.7	12.4
Net Plant, Property & Equipment (PP&E)		\$ 16,407,841	\$ 15,776,737	\$ 16,113,455	\$ 15,592,798	\$ 15,091,090
Cash & Investments (Current Assets)		\$ 6,669,646	\$ 15,761,269	\$ 16,674,483	\$ 24,919,923	\$ 18,967,605
Current Assets Whose Use is Limited		\$ 419,847	\$ 423,910	\$ 429,033	\$ 433,756	\$ 438,187
Trustee Held Investments		\$ 774,058	\$ 793,659	\$ 813,259	\$ 832,860	\$ 852,461
Board-Designated & Undesignated Investments		\$ 2,923,832	\$ 3,640,877	\$ 3,682,860	\$ 4,052,922	\$ 4,645,729
Fund Balance-Unrestricted		\$ 22,389,176	\$ 30,273,405	\$ 31,956,212	\$ 33,764,744	\$ 37,868,851
Temporarily Restricted Net Assets		\$ 2,280,994	\$ 2,443,485	\$ 2,449,681	\$ 2,504,659	\$ 2,702,704
Permanently Restricted Net Assets		\$ 1,060,740	\$ 1,121,495	\$ 1,113,005	\$ 1,139,644	\$ 1,201,559
Total Gross Patient Service Revenue		\$ 66,474,360	\$ 75,036,173	\$ 80,320,796	\$ 82,042,333	\$ 88,473,274
Net Patient Service Revenue		\$ 39,231,248	\$ 44,956,100	\$ 41,135,308	\$ 42,790,588	\$ 47,076,662
Total Non-Operating Revenue		\$ 296,950	\$ 315,181	\$ 229,192	\$ 348,463	\$ 205,285
Bad Debt (Provision for Bad Debt)		\$ 2,598,159	\$ 3,064,028	\$ 5,198,463	\$ 3,566,466	\$ 5,965,744
Free Care (Charity Care)		\$ 1,472,781	\$ 1,116,462	\$ 3,519,523	\$ 1,127,321	\$ 1,484,824
Total Operating Expenses		\$ 36,757,860	\$ 38,157,081	\$ 40,436,717	\$ 42,238,644	\$ 44,554,951
Total Advertising Expenses		\$ 204,011	\$ 200,102	\$ 202,269	\$ 243,292	\$ 164,794
Salaries and Benefits		\$ 23,861,467	\$ 24,064,166	\$ 24,854,119	\$ 26,871,499	\$ 28,565,646

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Calais Regional Hospital -- Calais, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(5.23%)	(2.21%)	(8.84%)	(6.95%)	(9.02%)
Non-operating Revenue Margin		(10.81%)	(9.21%)	(1.60%)	(2.79%)	(1.92%)
Total Margin		(4.70%)	(2.02%)	(8.69%)	(6.75%)	(8.83%)
Return on Equity		(17.74%)	(10.09%)	(70.16%)	(120.07%)	316.24%
Net Operating Income (Operating Surplus/Loss)		\$ (1,419,814)	\$ (723,099)	\$ (2,757,120)	\$ (2,176,774)	\$ (2,692,869)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (1,281,328)	\$ (662,104)	\$ (2,713,741)	\$ (2,117,764)	\$ (2,642,155)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	1.784	1.100	0.720	0.665	0.979
Days in Accounts Receivable	days	55.9	49.7	44.6	44.4	56.7
Days Cash on Hand (Current)	days	4.4	5.9	1.0	0.3	4.1
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	32.0	35.9	30.4	33.9	24.5
Average Payment Period (Current Liabilities)	days	47.3	58.4	78.7	84.3	81.5
Capital Structure						
Equity Financing		26.14%	22.82%	13.82%	6.82%	(3.22%)
Debt Service Coverage	rate	0.730	1.248	(0.164)	0.330	(0.027)
Cash Flow to Total Debt		0.09%	3.14%	(4.94%)	(1.90%)	(3.86%)
Fixed Asset Financing		91.41%	91.98%	94.48%	96.02%	96.39%
Asset Efficiency						
Total Asset Turnover	rate	0.987	1.138	1.116	1.214	1.155
Fixed Asset Turnover	rate	1.469	1.760	1.721	1.798	1.786
Other						
Average Age of Plant (Depreciation only)	years	11.2	11.7	10.9	7.6	8.5
Net Plant, Property & Equipment (PP&E)		\$ 18,467,662	\$ 18,547,418	\$ 18,125,433	\$ 17,424,865	\$ 16,726,183
Cash & Investments (Current Assets)		\$ 330,536	\$ 521,702	\$ 85,951	\$ 27,115	\$ 350,137
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 360,928	\$ 443,399	\$ 525,226	\$ 607,175	\$ 689,287
Board-Designated & Undesignated Investments		\$ 2,056,043	\$ 2,629,418	\$ 2,616,426	\$ 2,929,864	\$ 1,730,774
Fund Balance-Unrestricted		\$ 7,222,085	\$ 6,559,157	\$ 3,867,709	\$ 1,763,732	\$ (835,479)
Temporarily Restricted Net Assets		\$ 788,279	\$ 792,626	\$ 927,460	\$ 1,064,380	\$ 1,115,463
Permanently Restricted Net Assets		\$ 505,406	\$ 457,884	\$ 481,706	\$ 512,487	\$ 501,624
Total Gross Patient Service Revenue		\$ 46,900,132	\$ 56,443,678	\$ 51,679,698	\$ 54,558,409	\$ 55,900,161
Net Patient Service Revenue		\$ 26,967,215	\$ 31,756,329	\$ 30,167,106	\$ 30,594,640	\$ 28,517,096
Total Non-Operating Revenue		\$ 138,486	\$ 60,995	\$ 43,379	\$ 59,010	\$ 50,714
Bad Debt (Provision for Bad Debt)		\$ 1,110,497	\$ 1,061,262	\$ 1,295,672	\$ 1,331,852	\$ 1,519,643
Free Care (Charity Care)		\$ 712,067	\$ 1,066,131	\$ 929,494	\$ 1,260,232	\$ 1,440,523
Total Operating Expenses		\$ 28,550,660	\$ 33,374,028	\$ 33,952,668	\$ 33,508,053	\$ 32,562,579
Total Advertising Expenses		\$ 60,751	\$ 44,135	\$ 38,859	†	\$ 65,738
Salaries and Benefits		\$ 14,061,579	\$ 16,611,727	\$ 17,542,372	\$ 17,331,562	\$ 16,906,624

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Charles A. Dean Memorial Hospital -- Greenville, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(2.89%)	10.44%	1.96%	3.69%	(1.59%)
Non-operating Revenue Margin		(8.72%)	18.15%	12.37%	3.27%	(12.06%)
Total Margin		(2.65%)	12.46%	2.24%	3.81%	(1.42%)
Return on Equity		(40.42%)	63.80%	9.71%	13.95%	(6.77%)
Net Operating Income (Operating Surplus/Loss)		\$ (366,337)	\$ 1,447,721	\$ 275,269	\$ 547,255	\$ (251,339)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (336,958)	\$ 1,768,642	\$ 314,123	\$ 565,775	\$ (224,293)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	0.634	1.321	1.224	1.381	1.252
Days in Accounts Receivable	days	22.2	36.3	48.7	69.1	68.8
Days Cash on Hand (Current)	days	24.3	28.2	31.4	12.9	4.0
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	29.4	45.8	53.2	71.5	28.8
Average Payment Period (Current Liabilities)	days	102.9	86.8	104.3	80.3	87.2
Capital Structure						
Equity Financing		12.57%	33.22%	32.74%	39.78%	34.15%
Debt Service Coverage	rate	0.829	21.196	11.650	15.235	4.991
Cash Flow to Total Debt		1.93%	39.74%	12.29%	17.61%	5.45%
Fixed Asset Financing		12.66%	10.51%	9.45%	7.56%	6.53%
Asset Efficiency						
Total Asset Turnover	rate	1.915	1.700	1.421	1.458	1.628
Fixed Asset Turnover	rate	4.085	4.161	3.853	3.971	4.207
Other						
Average Age of Plant (Depreciation only)	years	11.3	12.0	11.4	12.2	11.9
Net Plant, Property & Equipment (PP&E)		\$ 3,102,166	\$ 3,333,128	\$ 3,636,658	\$ 3,738,690	\$ 3,749,670
Cash & Investments (Current Assets)		\$ 837,776	\$ 924,739	\$ 1,138,166	\$ 485,378	\$ 168,912
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 7,133	\$ 11,590	\$ 5,641	\$ 12,337	\$ 4,151
Board-Designated & Undesignated Investments		\$ 176,660	\$ 577,515	\$ 791,305	\$ 2,215,826	\$ 1,052,281
Fund Balance-Unrestricted		\$ 833,699	\$ 2,772,209	\$ 3,236,119	\$ 4,056,966	\$ 3,315,444
Temporarily Restricted Net Assets		\$ 362,790	\$ 471,088	\$ 487,252	\$ 346,652	\$ 389,055
Permanently Restricted Net Assets		\$ 348,352	\$ 348,352	\$ 353,352	\$ 359,853	\$ 360,203
Total Gross Patient Service Revenue		\$ 18,516,635	\$ 16,381,663	\$ 18,252,659	\$ 18,295,981	\$ 18,845,102
Net Patient Service Revenue		\$ 12,445,067	\$ 13,579,141	\$ 13,548,250	\$ 14,340,624	\$ 15,043,115
Total Non-Operating Revenue		\$ 29,379	\$ 320,921	\$ 38,854	\$ 18,520	\$ 27,046
Bad Debt (Provision for Bad Debt)		\$ 368,815	\$ (65,302)	\$ 363,558	\$ 488,729	\$ 680,908
Free Care (Charity Care)		\$ 543,615	\$ 504,693	\$ 427,580	\$ 524,468	\$ 552,497
Total Operating Expenses		\$ 13,039,301	\$ 12,421,144	\$ 13,735,821	\$ 14,299,968	\$ 16,026,405
Total Advertising Expenses		\$ 28,051	\$ 37,025	\$ 46,254	\$ 77,937	\$ 71,562
Salaries and Benefits		\$ 8,642,310	\$ 8,270,097	\$ 9,075,270	\$ 9,512,136	\$ 10,525,330

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Down East Community Hospital -- Machias, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(1.81%)	(2.23%)	(2.48%)	(4.53%)	(5.35%)
Non-operating Revenue Margin		(67.90%)	(31.04%)	(40.24%)	(68.44%)	(11.63%)
Total Margin		(1.07%)	(1.69%)	(1.76%)	(2.64%)	(4.77%)
Return on Equity		(2.82%)	(5.64%)	(6.51%)	(8.88%)	(24.28%)
Net Operating Income (Operating Surplus/Loss)		\$ (615,625)	\$ (788,152)	\$ (874,600)	\$ (1,493,922)	\$ (1,793,717)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (366,655)	\$ (601,447)	\$ (623,641)	\$ (886,900)	\$ (1,606,873)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.970	1.606	1.343	1.149	0.912
Days in Accounts Receivable	<i>days</i>	37.8	44.5	46.8	35.6	37.1
Days Cash on Hand (Current)	<i>days</i>	69.9	46.4	45.6	49.1	26.4
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	84.3	59.6	62.3	71.6	51.1
Average Payment Period (Current Liabilities)	<i>days</i>	60.5	62.8	79.4	89.8	78.6
Capital Structure						
Equity Financing		50.92%	44.23%	39.48%	43.38%	32.78%
Debt Service Coverage	<i>rate</i>	1.447	1.287	1.196	0.868	0.161
Cash Flow to Total Debt		8.78%	7.15%	6.16%	4.82%	(0.22%)
Fixed Asset Financing		45.00%	39.22%	34.91%	31.55%	27.89%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.347	1.476	1.462	1.458	1.670
Fixed Asset Turnover	<i>rate</i>	2.613	2.709	2.844	2.856	2.997
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	9.0	9.4	10.5	11.6	11.6
Net Plant, Property & Equipment (PP&E)		\$ 13,049,475	\$ 13,073,282	\$ 12,379,968	\$ 11,548,213	\$ 11,188,152
Cash & Investments (Current Assets)		\$ 5,954,275	\$ 3,995,976	\$ 3,899,871	\$ 4,026,350	\$ 2,032,597
Current Assets Whose Use is Limited		\$ 413,218	\$ 408,204	\$ 412,597	\$ 409,986	\$ 410,366
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 1,312,335	\$ 1,251,974	\$ 1,587,708	\$ 2,029,449	\$ 2,284,630
Fund Balance-Unrestricted		\$ 12,982,742	\$ 10,672,567	\$ 9,572,856	\$ 9,993,201	\$ 6,618,377
Temporarily Restricted Net Assets		\$ 60,719	\$ 58,919	\$ 38,012	\$ 39,485	\$ 55,731
Permanently Restricted Net Assets		\$ 342,335	\$ 1,343,235	\$ 1,343,235	\$ 1,343,235	\$ 1,393,596
Total Gross Patient Service Revenue		\$ 55,273,517	\$ 58,954,959	\$ 61,333,114	\$ 59,956,628	\$ 65,112,818
Net Patient Service Revenue		\$ 33,899,314	\$ 34,556,955	\$ 34,097,396	\$ 32,081,423	\$ 33,144,393
Total Non-Operating Revenue		\$ 248,970	\$ 186,705	\$ 250,959	\$ 607,022	\$ 186,844
Bad Debt (Provision for Bad Debt)		\$ 1,347,971	\$ 1,939,992	\$ 2,021,713	\$ 1,998,937	\$ 2,822,935
Free Care (Charity Care)		\$ 1,969,766	\$ 2,306,820	\$ 1,804,065	\$ 1,887,811	\$ 1,776,310
Total Operating Expenses		\$ 34,715,647	\$ 36,207,132	\$ 36,081,551	\$ 34,480,274	\$ 35,325,588
Total Advertising Expenses		\$ 52,158	\$ 141,387	\$ 98,979	\$ 71,613	\$ 69,630
Salaries and Benefits		\$ 19,887,756	\$ 19,889,297	\$ 20,465,022	\$ 19,557,410	\$ 20,748,470

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Houlton Regional Hospital -- Houlton, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(0.32%)	(0.42%)	(4.43%)	(8.90%)	(1.73%)
Non-operating Revenue Margin		69.14%	186.68%	(22.98%)	(11.68%)	(86.29%)
Total Margin		(1.04%)	0.48%	(3.58%)	(7.90%)	(0.92%)
Return on Equity		(5.51%)	2.74%	(21.29%)	(78.66%)	(10.24%)
Net Operating Income (Operating Surplus/Loss)		\$ (134,983)	\$ (187,850)	\$ (1,869,074)	\$ (3,696,027)	\$ (770,831)
Total Surplus/Deficit (Total Surplus/Loss)		\$ (437,385)	\$ 216,718	\$ (1,519,775)	\$ (3,309,554)	\$ (413,788)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	rate	1.277	1.183	0.927	0.808	0.788
Days in Accounts Receivable	days	48.2	56.3	74.3	59.8	62.8
Days Cash on Hand (Current)	days	7.6	12.9	9.0	3.5	5.2
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	days	35.8	37.5	37.5	35.1	40.8
Average Payment Period (Current Liabilities)	days	71.8	72.2	101.9	87.9	100.9
Capital Structure						
Equity Financing		27.19%	27.53%	23.26%	16.16%	15.28%
Debt Service Coverage	rate	1.026	1.612	0.453	(0.612)	1.188
Cash Flow to Total Debt		2.79%	7.25%	(0.31%)	(7.86%)	5.23%
Fixed Asset Financing		86.77%	87.21%	80.76%	78.19%	77.87%
Asset Efficiency						
Total Asset Turnover	rate	1.441	1.583	1.384	1.610	1.699
Fixed Asset Turnover	rate	3.099	3.444	3.085	3.190	3.740
Other						
Average Age of Plant (Depreciation only)	years	24.9	20.5	18.5	17.5	18.4
Net Plant, Property & Equipment (PP&E)	\$	13,666,400	\$ 13,104,081	\$ 13,659,463	\$ 13,016,510	\$ 11,921,629
Cash & Investments (Current Assets)	\$	558,262	\$ 1,252,206	\$ 742,531	\$ 121,080	\$ 309,910
Current Assets Whose Use is Limited	\$	308,854	\$ 305,047	\$ 306,752	\$ 302,696	\$ 308,787
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments	\$	3,200,002	\$ 2,971,486	\$ 3,322,885	\$ 3,766,885	\$ 4,270,809
Fund Balance-Unrestricted	\$	7,930,948	\$ 7,916,668	\$ 7,138,923	\$ 4,207,331	\$ 4,040,977
Temporarily Restricted Net Assets	\$	314,975	\$ 510,086	\$ 232,475	\$ 14,633	\$ 84,367
Permanently Restricted Net Assets	\$	51,664	\$ 51,664	\$ 51,664	\$ 51,664	\$ 51,664
Total Gross Patient Service Revenue	\$	67,523,171	\$ 72,174,919	\$ 73,439,422	\$ 76,679,949	\$ 79,679,662
Net Patient Service Revenue	\$	41,758,892	\$ 44,588,650	\$ 41,180,935	\$ 40,149,544	\$ 44,190,290
Total Non-Operating Revenue	\$	(302,402)	\$ 404,568	\$ 349,299	\$ 386,473	\$ 357,043
Bad Debt (Provision for Bad Debt)	\$	1,102,308	\$ 1,410,000	\$ 1,962,000	\$ 2,300,000	\$ 2,755,000
Free Care (Charity Care)	\$	1,245,888	\$ 1,610,524	\$ 1,713,780	\$ 1,312,896	\$ 1,321,904
Total Operating Expenses	\$	42,482,050	\$ 45,320,845	\$ 44,012,843	\$ 45,218,727	\$ 45,354,339
Total Advertising Expenses	\$	17,776	\$ 15,277	\$ 16,574	\$ 30,349	\$ 17,921
Salaries and Benefits	\$	30,885,200	\$ 32,565,815	\$ 31,260,713	\$ 32,297,216	\$ 33,024,273

† Data not available or not applicable

Maine Health Data Organization Hospital Financial Information Part II

LincolnHealth -- Damariscotta, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		†	†	†	†	†
Non-operating Revenue Margin		†	†	†	†	†
Total Margin		†	†	†	†	†
Return on Equity		†	†	†	†	†
Net Operating Income (Operating Surplus/Loss)		†	†	†	†	\$ (988,773)
Total Surplus/Deficit (Total Surplus/Loss)		†	†	†	†	\$ (344,994)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	†	†	†	†	†
Days in Accounts Receivable	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Current)	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	†	†	†	†	†
Average Payment Period (Current Liabilities)	<i>days</i>	†	†	†	†	†
Capital Structure						
Equity Financing		†	†	†	†	†
Debt Service Coverage	<i>rate</i>	†	†	†	†	†
Cash Flow to Total Debt		†	†	†	†	†
Fixed Asset Financing		†	†	†	†	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	†	†	†	†	†
Fixed Asset Turnover	<i>rate</i>	†	†	†	†	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	†	†	†	†	†
Net Plant, Property & Equipment (PP&E)		†	†	†	†	\$ 32,345,934
Cash & Investments (Current Assets)		†	†	†	†	\$ 1,712,786
Current Assets Whose Use is Limited		†	†	†	†	\$ 395,758
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		†	†	†	†	\$ 9,576,443
Fund Balance-Unrestricted		†	†	†	†	\$ 43,262,648
Temporarily Restricted Net Assets		†	†	†	†	\$ 413,611
Permanently Restricted Net Assets		†	†	†	†	\$ 5,248,438
Total Gross Patient Service Revenue		†	†	†	†	\$ 114,576,670
Net Patient Service Revenue		†	†	†	†	\$ 67,940,639
Total Non-Operating Revenue		†	†	†	†	\$ 643,779
Bad Debt (Provision for Bad Debt)		†	†	†	†	\$ 4,591,259
Free Care (Charity Care)		†	†	†	†	\$ 3,716,815
Total Operating Expenses		†	†	†	†	\$ 71,174,000
Total Advertising Expenses		†	†	†	†	\$ 72,063
Salaries and Benefits		†	†	†	†	\$ 27,941,794

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Mayo Regional Hospital -- Dover-Foxcroft, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.25%	1.13%	(2.40%)	(4.37%)	(1.88%)
Non-operating Revenue Margin		81.70%	(12.31%)	353.86%	(131.04%)	308.71%
Total Margin		1.36%	1.01%	0.91%	(1.85%)	0.88%
Return on Equity		2.05%	1.61%	1.46%	(3.00%)	1.50%
Net Operating Income (Operating Surplus/Loss)		\$ 103,406	\$ 506,307	\$ (1,055,354)	\$ (1,916,577)	\$ (876,655)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 565,199	\$ 450,817	\$ 415,720	\$ (829,528)	\$ 420,033
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.415	1.235	1.313	1.739	2.109
Days in Accounts Receivable	<i>days</i>	30.5	34.3	44.2	48.1	48.5
Days Cash on Hand (Current)	<i>days</i>	29.4	13.7	25.1	54.2	39.1
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	137.0	107.8	124.3	152.1	138.2
Average Payment Period (Current Liabilities)	<i>days</i>	54.5	50.2	63.5	67.5	48.5
Capital Structure						
Equity Financing		71.84%	73.02%	71.03%	70.09%	74.69%
Debt Service Coverage	<i>rate</i>	3.266	4.398	4.731	2.637	4.465
Cash Flow to Total Debt		22.99%	24.76%	23.03%	11.56%	25.02%
Fixed Asset Financing		33.41%	31.10%	31.02%	27.42%	28.24%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.087	1.165	1.137	1.140	1.278
Fixed Asset Turnover	<i>rate</i>	2.783	3.057	3.300	3.220	3.833
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	9.7	9.7	9.9	11.1	13.4
Net Plant, Property & Equipment (PP&E)		\$ 14,817,769	\$ 14,614,011	\$ 13,346,962	\$ 13,623,030	\$ 12,184,452
Cash & Investments (Current Assets)		\$ 3,155,055	\$ 1,578,072	\$ 2,945,100	\$ 6,469,098	\$ 4,887,847
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 11,560,930	\$ 10,844,699	\$ 11,639,469	\$ 11,689,862	\$ 12,383,075
Fund Balance-Unrestricted		\$ 27,559,426	\$ 27,976,272	\$ 28,426,058	\$ 27,632,858	\$ 28,050,380
Temporarily Restricted Net Assets		\$ 549,671	\$ 565,963	\$ 548,388	\$ 555,227	\$ 582,907
Permanently Restricted Net Assets		\$ 415,458	\$ 408,408	\$ 426,432	\$ 428,173	\$ 436,456
Total Gross Patient Service Revenue		\$ 64,008,703	\$ 69,284,518	\$ 72,780,182	\$ 78,146,952	\$ 81,357,828
Net Patient Service Revenue		\$ 39,591,262	\$ 43,221,749	\$ 40,992,933	\$ 42,305,038	\$ 44,764,699
Total Non-Operating Revenue		\$ 461,793	\$ (55,490)	\$ 1,471,074	\$ 1,087,049	\$ 1,296,688
Bad Debt (Provision for Bad Debt)		\$ 1,562,535	\$ 1,819,332	\$ 2,235,136	\$ 3,031,345	\$ 2,914,181
Free Care (Charity Care)		\$ 2,385,853	\$ 2,517,365	\$ 2,899,063	\$ 3,070,146	\$ 3,585,410
Total Operating Expenses		\$ 41,131,836	\$ 44,167,417	\$ 45,095,779	\$ 45,776,062	\$ 47,576,672
Total Advertising Expenses		\$ 117,838	\$ 113,194	\$ 128,352	\$ 147,193	†
Salaries and Benefits		\$ 26,978,460	\$ 28,899,638	\$ 30,197,206	\$ 30,044,718	\$ 31,162,810

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Millinocket Regional Hospital -- Millinocket, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		2.88%	1.72%	(1.77%)	(1.63%)	(9.04%)
Non-operating Revenue Margin		21.58%	30.62%	(69.87%)	382.77%	(78.85%)
Total Margin		3.64%	2.46%	(1.03%)	0.56%	(4.86%)
Return on Equity		7.58%	4.59%	(1.97%)	1.05%	(8.77%)
Net Operating Income (Operating Surplus/Loss)		\$ 762,435	\$ 461,003	\$ (480,696)	\$ (441,366)	\$ (2,257,739)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 972,202	\$ 664,422	\$ (282,977)	\$ 156,089	\$ (1,262,364)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.834	1.447	1.724	1.671	1.077
Days in Accounts Receivable	<i>days</i>	31.0	37.5	31.5	40.1	40.6
Days Cash on Hand (Current)	<i>days</i>	80.6	20.2	12.8	9.6	11.9
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	174.9	138.1	135.3	139.2	164.2
Average Payment Period (Current Liabilities)	<i>days</i>	74.7	60.6	41.9	43.9	74.4
Capital Structure						
Equity Financing		60.67%	66.90%	62.23%	64.09%	58.58%
Debt Service Coverage	<i>rate</i>	5.557	5.192	1.731	2.077	(0.274)
Cash Flow to Total Debt		18.81%	18.00%	5.22%	12.28%	(3.81%)
Fixed Asset Financing		100.84%	55.33%	83.78%	78.28%	80.17%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.264	1.246	1.187	1.191	1.058
Fixed Asset Turnover	<i>rate</i>	8.449	5.106	4.051	4.129	4.175
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	20.5	20.2	15.8	14.4	15.2
Net Plant, Property & Equipment (PP&E)		\$ 3,138,101	\$ 5,245,318	\$ 6,712,943	\$ 6,576,623	\$ 5,983,969
Cash & Investments (Current Assets)		\$ 5,552,690	\$ 1,424,246	\$ 947,279	\$ 702,598	\$ 858,385
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 222,396	\$ 222,396	\$ 369,496	\$ 369,496	\$ 369,496
Board-Designated & Undesignated Investments		\$ 6,501,825	\$ 8,296,970	\$ 9,036,371	\$ 9,492,579	\$ 11,005,739
Fund Balance-Unrestricted		\$ 12,824,904	\$ 14,484,810	\$ 14,365,296	\$ 14,928,628	\$ 14,388,442
Temporarily Restricted Net Assets		\$ 74,589	\$ 97,802	\$ 103,033	\$ 108,458	\$ 111,180
Permanently Restricted Net Assets		\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000
Total Gross Patient Service Revenue		\$ 42,802,955	\$ 44,931,165	\$ 44,773,325	\$ 44,531,709	\$ 42,142,128
Net Patient Service Revenue		\$ 26,264,911	\$ 26,603,402	\$ 27,034,877	\$ 26,694,399	\$ 24,365,878
Total Non-Operating Revenue		\$ 209,767	\$ 203,419	\$ 197,719	\$ 597,455	\$ 995,375
Bad Debt (Provision for Bad Debt)		\$ 534,755	\$ 1,154,101	\$ 1,113,522	\$ 1,489,878	\$ 1,336,500
Free Care (Charity Care)		\$ 966,783	\$ 1,079,671	\$ 1,289,639	\$ 1,026,140	\$ 1,233,118
Total Operating Expenses		\$ 25,750,715	\$ 26,319,375	\$ 27,674,012	\$ 27,599,099	\$ 27,239,580
Total Advertising Expenses		\$ 54,694	\$ 61,590	\$ 60,266	\$ 41,036	\$ 73,149
Salaries and Benefits		\$ 16,095,846	\$ 16,422,135	\$ 17,109,375	\$ 17,191,903	\$ 16,919,774

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Mount Desert Island Hospital -- Mount Desert Island, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(2.41%)	(1.52%)	(6.01%)	(2.28%)	(3.04%)
Non-operating Revenue Margin		9857.75%	328.50%	(41.05%)	(37.87%)	(15.76%)
Total Margin		0.02%	0.65%	(4.19%)	(1.65%)	(2.61%)
Return on Equity		0.07%	2.00%	(15.24%)	(5.83%)	(8.64%)
Net Operating Income (Operating Surplus/Loss)		\$ (1,069,449)	\$ (721,712)	\$ (2,927,724)	\$ (1,145,886)	\$ (1,486,508)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 10,960	\$ 268,471	\$ (2,075,688)	\$ (831,140)	\$ (1,284,105)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	0.675	0.604	0.574	0.578	0.498
Days in Accounts Receivable	<i>days</i>	36.6	38.5	38.7	46.5	49.7
Days Cash on Hand (Current)	<i>days</i>	9.4	4.4	4.3	4.0	4.3
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	70.0	67.6	51.4	44.6	59.8
Average Payment Period (Current Liabilities)	<i>days</i>	103.6	114.9	131.1	133.9	127.0
Capital Structure						
Equity Financing		44.70%	34.52%	29.98%	31.44%	33.92%
Debt Service Coverage	<i>rate</i>	1.723	2.402	0.351	0.647	0.418
Cash Flow to Total Debt		8.50%	7.76%	0.30%	3.96%	2.05%
Fixed Asset Financing		42.29%	57.58%	52.78%	48.28%	41.47%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.206	1.061	1.091	1.114	1.121
Fixed Asset Turnover	<i>rate</i>	2.619	1.977	2.087	2.210	2.111
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	11.7	9.6	9.9	11.4	13.5
Net Plant, Property & Equipment (PP&E)		\$ 16,954,425	\$ 24,091,510	\$ 23,342,117	\$ 22,720,683	\$ 23,169,840
Cash & Investments (Current Assets)		\$ 47,719	\$ 34,647	\$ 45,798	\$ 41,553	\$ 76,474
Current Assets Whose Use is Limited		\$ 1,079,932	\$ 524,479	\$ 537,860	\$ 493,887	\$ 499,805
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 7,255,271	\$ 8,022,485	\$ 6,383,727	\$ 5,487,802	\$ 7,367,584
Fund Balance-Unrestricted		\$ 16,861,433	\$ 15,829,167	\$ 13,622,451	\$ 14,265,803	\$ 14,865,588
Temporarily Restricted Net Assets		\$ 1,608,714	\$ 5,051,084	\$ 5,222,565	\$ 5,141,021	\$ 3,674,156
Permanently Restricted Net Assets		\$ 1,895,995	\$ 2,009,173	\$ 1,900,165	\$ 1,934,689	\$ 2,041,578
Total Gross Patient Service Revenue		\$ 62,073,403	\$ 67,743,054	\$ 69,665,033	\$ 70,392,951	\$ 70,829,984
Net Patient Service Revenue		\$ 43,533,750	\$ 46,535,529	\$ 47,391,363	\$ 47,520,943	\$ 45,127,799
Total Non-Operating Revenue		\$ 1,080,409	\$ 1,037,558	\$ 852,036	\$ 314,746	\$ 202,403
Bad Debt (Provision for Bad Debt)		\$ 2,835,620	\$ 2,961,081	\$ 3,091,286	\$ 3,156,954	\$ 2,592,434
Free Care (Charity Care)		\$ 912,931	\$ 855,316	\$ 863,130	\$ 1,152,435	\$ 762,058
Total Operating Expenses		\$ 45,473,736	\$ 48,341,792	\$ 51,650,172	\$ 51,354,604	\$ 50,393,478
Total Advertising Expenses		\$ 95,195	\$ 95,922	\$ 67,367	\$ 46,047	\$ 23,606
Salaries and Benefits		\$ 28,295,173	\$ 29,946,650	\$ 32,177,253	\$ 31,783,143	\$ 31,365,713

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Penobscot Valley Hospital -- Lincoln, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.09%	1.59%	(0.41%)	(1.96%)	(3.91%)
Non-operating Revenue Margin		46.57%	16.04%	(87.03%)	(15.57%)	(7.08%)
Total Margin		0.17%	1.88%	(0.22%)	(1.69%)	(3.64%)
Return on Equity		1.02%	10.86%	(1.34%)	(11.20%)	(29.12%)
Net Operating Income (Operating Surplus/Loss)		\$ 21,158	\$ 397,852	\$ (108,996)	\$ (513,373)	\$ (978,468)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 39,597	\$ 473,838	\$ (84,822)	\$ (444,197)	\$ (913,791)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.235	1.146	1.254	1.364	1.221
Days in Accounts Receivable	<i>days</i>	39.6	40.1	45.8	37.5	39.6
Days Cash on Hand (Current)	<i>days</i>	35.4	51.0	22.2	46.9	26.9
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	50.4	65.6	35.8	62.4	44.3
Average Payment Period (Current Liabilities)	<i>days</i>	99.2	97.4	79.9	72.4	66.3
Capital Structure						
Equity Financing		24.25%	26.44%	27.62%	27.06%	23.89%
Debt Service Coverage	<i>rate</i>	2.157	3.011	2.212	1.279	0.253
Cash Flow to Total Debt		8.62%	12.11%	8.79%	5.37%	(0.49%)
Fixed Asset Financing		84.52%	85.02%	85.98%	84.87%	85.85%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.459	1.525	1.682	1.790	1.909
Fixed Asset Turnover	<i>rate</i>	3.255	3.677	3.935	4.021	4.039
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	9.2	10.1	10.3	11.5	14.5
Net Plant, Property & Equipment (PP&E)		\$ 7,190,458	\$ 6,818,159	\$ 6,724,437	\$ 6,508,900	\$ 6,193,248
Cash & Investments (Current Assets)		\$ 2,103,482	\$ 3,237,895	\$ 1,490,705	\$ 3,233,896	\$ 1,791,125
Current Assets Whose Use is Limited		\$ 66,586	\$ 67,486	\$ 64,028	\$ 63,975	\$ 61,424
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 920,100	\$ 948,230	\$ 949,750	\$ 1,088,788	\$ 1,197,824
Fund Balance-Unrestricted		\$ 3,892,932	\$ 4,361,605	\$ 4,352,302	\$ 3,967,287	\$ 3,138,413
Temporarily Restricted Net Assets		\$ 122,405	\$ 152,941	\$ 135,662	\$ 170,035	\$ 165,361
Permanently Restricted Net Assets		\$ 76,549	\$ 76,549	\$ 76,549	\$ 76,549	\$ 76,549
Total Gross Patient Service Revenue		\$ 33,096,214	\$ 35,479,280	\$ 37,597,006	\$ 37,579,347	\$ 36,695,215
Net Patient Service Revenue		\$ 23,167,373	\$ 24,418,347	\$ 25,813,408	\$ 25,633,443	\$ 24,769,402
Total Non-Operating Revenue		\$ 18,439	\$ 75,986	\$ 50,720	\$ 69,176	\$ 64,677
Bad Debt (Provision for Bad Debt)		\$ 846,680	\$ 1,166,803	\$ 1,641,335	\$ 1,584,329	\$ 1,766,554
Free Care (Charity Care)		\$ 1,028,591	\$ 1,360,647	\$ 1,527,029	\$ 1,069,556	\$ 1,423,903
Total Operating Expenses		\$ 23,384,614	\$ 24,673,225	\$ 26,569,269	\$ 26,685,607	\$ 25,993,929
Total Advertising Expenses		\$ 33,869	\$ 26,475	\$ 23,720	\$ 24,481	\$ 25,056
Salaries and Benefits		\$ 12,503,750	\$ 12,423,998	\$ 13,560,402	\$ 14,180,573	\$ 15,043,829

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Redington-Fairview General Hospital -- Skowhegan, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		1.70%	(0.98%)	(0.93%)	(2.85%)	(3.65%)
Non-operating Revenue Margin		31.85%	239.10%	152.23%	(158.52%)	(117.49%)
Total Margin		2.48%	0.69%	1.73%	(1.09%)	(1.65%)
Return on Equity		3.21%	0.81%	2.05%	(1.32%)	(1.90%)
Net Operating Income (Operating Surplus/Loss)		\$ 1,114,242	\$ (651,755)	\$ (625,334)	\$ (2,031,056)	\$ (2,642,901)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 1,635,032	\$ 468,556	\$ 1,197,263	\$ (785,659)	\$ (1,215,162)
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	4.496	5.043	4.772	5.506	3.889
Days in Accounts Receivable	<i>days</i>	43.9	47.7	58.6	55.6	55.5
Days Cash on Hand (Current)	<i>days</i>	187.1	197.2	172.9	154.1	203.7
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	270.3	282.8	266.4	247.6	306.6
Average Payment Period (Current Liabilities)	<i>days</i>	63.6	59.2	61.8	47.8	68.9
Capital Structure						
Equity Financing		53.79%	59.52%	59.95%	62.72%	63.54%
Debt Service Coverage	<i>rate</i>	3.484	3.076	3.475	2.322	1.802
Cash Flow to Total Debt		12.13%	10.98%	13.31%	8.87%	6.05%
Fixed Asset Financing		79.65%	81.12%	82.06%	85.09%	79.65%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.697	0.695	0.710	0.761	0.731
Fixed Asset Turnover	<i>rate</i>	2.115	2.257	2.390	2.705	2.671
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	8.0	8.6	9.3	10.5	13.0
Net Plant, Property & Equipment (PP&E)		\$ 30,956,133	\$ 29,512,074	\$ 28,238,295	\$ 26,306,933	\$ 27,087,478
Cash & Investments (Current Assets)		\$ 31,093,241	\$ 34,249,090	\$ 30,369,051	\$ 29,232,237	\$ 39,920,209
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		\$ 1,278,992	\$ 140,383	\$ 142,287	\$ 140,823	\$ 158,891
Board-Designated & Undesignated Investments		\$ 13,830,132	\$ 14,875,636	\$ 16,421,623	\$ 17,753,455	\$ 20,167,166
Fund Balance-Unrestricted		\$ 50,934,656	\$ 57,989,639	\$ 58,497,358	\$ 59,687,418	\$ 64,116,694
Temporarily Restricted Net Assets		\$ 779,058	\$ 778,611	\$ 878,482	\$ 812,435	\$ 1,079,545
Permanently Restricted Net Assets		†	†	†	†	†
Total Gross Patient Service Revenue		\$ 92,954,345	\$ 95,619,452	\$ 99,345,732	\$ 107,480,916	\$ 112,484,591
Net Patient Service Revenue		\$ 64,570,396	\$ 65,622,208	\$ 66,301,154	\$ 69,030,350	\$ 70,512,765
Total Non-Operating Revenue		\$ 520,790	\$ 1,120,311	\$ 1,822,597	\$ 1,245,397	\$ 1,427,739
Bad Debt (Provision for Bad Debt)		\$ 3,689,131	\$ 4,679,363	\$ 4,290,901	\$ 6,554,465	\$ 7,322,462
Free Care (Charity Care)		\$ 1,486,131	\$ 2,078,452	\$ 2,549,768	\$ 2,695,744	\$ 2,684,279
Total Operating Expenses		\$ 64,344,038	\$ 67,258,531	\$ 68,114,386	\$ 73,194,552	\$ 74,981,705
Total Advertising Expenses		\$ 194,153	\$ 187,208	\$ 301,913	\$ 274,392	\$ 214,237
Salaries and Benefits		\$ 36,660,838	\$ 37,515,274	\$ 37,382,045	\$ 38,240,273	\$ 38,924,199

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Rumford Community Hospital -- Rumford, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(3.71%)	11.97%	(1.30%)	(1.58%)	0.94%
Non-operating Revenue Margin		(19.18%)	2.74%	(20.80%)	(76.11%)	42.64%
Total Margin		(3.09%)	12.27%	(1.07%)	(0.89%)	1.63%
Return on Equity		(7.30%)	24.67%	(2.02%)	(1.68%)	3.14%
Net Operating Income (Operating Surplus/Loss)		\$ (1,187,765)	\$ 4,462,577	\$ (443,690)	\$ (528,812)	\$ 337,548
Total Surplus/Deficit (Total Surplus/Loss)		\$ (996,609)	\$ 4,588,135	\$ (367,281)	\$ (300,268)	\$ 588,463
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.496	3.533	4.191	2.121	3.610
Days in Accounts Receivable	<i>days</i>	42.8	41.1	46.3	45.8	70.5
Days Cash on Hand (Current)	<i>days</i>	2.1	14.3	2.6	67.9	35.5
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	21.7	38.7	25.1	92.9	63.7
Average Payment Period (Current Liabilities)	<i>days</i>	51.0	25.6	24.5	65.2	28.8
Capital Structure						
Equity Financing		61.51%	81.95%	72.95%	63.37%	73.37%
Debt Service Coverage	<i>rate</i>	4.801	78.214	10.915	4.048	7.917
Cash Flow to Total Debt		2.95%	142.63%	12.32%	7.88%	29.97%
Fixed Asset Financing		5.31%	5.53%	13.01%	11.05%	9.65%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.454	1.648	1.373	1.192	1.417
Fixed Asset Turnover	<i>rate</i>	2.357	2.958	2.654	2.589	2.837
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	12.3	13.1	14.6	16.6	13.5
Net Plant, Property & Equipment (PP&E)		\$ 13,602,541	\$ 12,602,670	\$ 12,874,857	\$ 12,914,898	\$ 12,666,546
Cash & Investments (Current Assets)		\$ 139,186	\$ 1,185,634	\$ 185,205	\$ 6,065,943	\$ 3,273,619
Current Assets Whose Use is Limited		\$ 48,447	\$ 48,472	\$ 48,492	\$ 48,502	\$ 48,512
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 1,714,134	\$ 2,115,332	\$ 2,067,720	\$ 2,247,860	\$ 2,635,830
Fund Balance-Unrestricted		\$ 13,643,192	\$ 18,598,999	\$ 18,196,487	\$ 17,892,062	\$ 18,737,272
Temporarily Restricted Net Assets		\$ 245,767	\$ 235,361	\$ 247,626	\$ 237,935	\$ 246,970
Permanently Restricted Net Assets		\$ 253,554	\$ 256,373	\$ 254,575	\$ 253,739	\$ 257,257
Total Gross Patient Service Revenue		\$ 53,398,247	\$ 63,801,307	\$ 68,149,048	\$ 66,073,107	\$ 70,314,362
Net Patient Service Revenue		\$ 31,708,877	\$ 36,828,075	\$ 33,227,588	\$ 32,264,718	\$ 34,914,540
Total Non-Operating Revenue		\$ 191,156	\$ 125,558	\$ 76,409	\$ 228,544	\$ 250,915
Bad Debt (Provision for Bad Debt)		\$ 2,027,494	\$ 2,074,832	\$ 3,331,079	\$ 2,807,963	\$ 4,808,547
Free Care (Charity Care)		\$ 741,037	\$ 385,386	\$ 1,432,640	\$ 1,052,605	\$ 881,476
Total Operating Expenses		\$ 33,244,089	\$ 32,810,033	\$ 34,611,948	\$ 33,965,061	\$ 35,591,218
Total Advertising Expenses		\$ 78,940	\$ 53,459	\$ 60,132	\$ 51,378	\$ 51,794
Salaries and Benefits		\$ 22,464,958	\$ 21,558,892	\$ 22,483,546	\$ 22,455,589	\$ 23,835,713

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

St. Andrews Hospital -- Boothbay Harbor, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		(0.22%)	2.26%	(3.64%)	(7.37%)	†
Non-operating Revenue Margin		109.52%	51.49%	(205.79%)	(72.74%)	†
Total Margin		2.21%	4.54%	(1.16%)	(4.14%)	†
Return on Equity		3.46%	6.39%	(1.54%)	(5.39%)	†
Net Operating Income (Operating Surplus/Loss)		\$ (42,347)	\$ 424,036	\$ (641,526)	\$ (1,243,318)	†
Total Surplus/Deficit (Total Surplus/Loss)		\$ 444,789	\$ 874,159	\$ (209,794)	\$ (719,772)	†
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.152	1.367	1.409	1.196	†
Days in Accounts Receivable	<i>days</i>	44.3	48.2	38.4	36.8	†
Days Cash on Hand (Current)	<i>days</i>	49.6	31.7	33.4	30.2	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	124.4	114.6	130.7	147.0	†
Average Payment Period (Current Liabilities)	<i>days</i>	112.7	98.3	78.1	89.0	†
Capital Structure						
Equity Financing		42.82%	46.95%	49.30%	48.48%	†
Debt Service Coverage	<i>rate</i>	2.230	2.681	1.479	1.010	†
Cash Flow to Total Debt		10.34%	13.93%	7.56%	3.45%	†
Fixed Asset Financing		59.51%	58.80%	59.36%	60.34%	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.672	0.660	0.654	0.631	†
Fixed Asset Turnover	<i>rate</i>	1.036	1.029	1.021	1.020	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	11.4	12.8	11.3	12.6	†
Net Plant, Property & Equipment (PP&E)		\$ 18,978,746	\$ 18,272,814	\$ 17,253,075	\$ 16,546,493	†
Cash & Investments (Current Assets)		\$ 2,034,310	\$ 1,281,716	\$ 1,217,430	\$ 1,127,501	†
Current Assets Whose Use is Limited		\$ 463,890	\$ 203,124	\$ 338,985	\$ 273,601	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 3,765,485	\$ 3,883,028	\$ 4,527,640	\$ 5,410,588	†
Fund Balance-Unrestricted		\$ 12,837,313	\$ 13,684,336	\$ 13,601,259	\$ 13,362,655	†
Temporarily Restricted Net Assets		\$ 616,233	\$ 180,799	\$ 121,618	\$ 161,971	†
Permanently Restricted Net Assets		\$ 656,860	\$ 631,260	\$ 683,080	\$ 710,780	†
Total Gross Patient Service Revenue		\$ 25,014,573	\$ 24,013,022	\$ 22,702,852	\$ 21,437,592	†
Net Patient Service Revenue		\$ 18,541,723	\$ 17,517,381	\$ 16,562,221	\$ 16,188,390	†
Total Non-Operating Revenue		\$ 487,136	\$ 450,123	\$ 431,732	\$ 523,546	†
Bad Debt (Provision for Bad Debt)		\$ 476,802	\$ 500,452	\$ 345,526	\$ 457,131	†
Free Care (Charity Care)		\$ 553,512	\$ 434,188	\$ 533,587	\$ 400,225	†
Total Operating Expenses		\$ 19,708,595	\$ 18,371,325	\$ 18,253,059	\$ 18,124,399	†
Total Advertising Expenses		\$ 38,692	\$ 28,121	\$ 35,412	\$ 16,844	†
Salaries and Benefits		\$ 8,756,524	\$ 8,220,353	\$ 8,188,023	\$ 7,887,640	†

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Sebastcook Valley Hospital -- Pittsfield, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		4.27%	3.42%	0.81%	4.68%	6.47%
Non-operating Revenue Margin		14.59%	21.41%	53.01%	18.52%	20.89%
Total Margin		4.97%	4.31%	1.70%	5.68%	8.05%
Return on Equity		9.78%	8.28%	3.13%	9.43%	12.72%
Net Operating Income (Operating Surplus/Loss)		\$ 1,365,318	\$ 1,130,319	\$ 274,221	\$ 1,574,272	\$ 2,352,427
Total Surplus/Deficit (Total Surplus/Loss)		\$ 1,598,472	\$ 1,438,170	\$ 583,588	\$ 1,883,911	\$ 2,973,458
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.303	1.002	0.821	1.352	1.433
Days in Accounts Receivable	<i>days</i>	24.0	26.9	37.0	25.2	32.1
Days Cash on Hand (Current)	<i>days</i>	67.8	49.6	16.7	68.3	71.9
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	151.3	179.2	134.6	158.0	164.8
Average Payment Period (Current Liabilities)	<i>days</i>	78.5	92.0	88.1	90.1	82.9
Capital Structure						
Equity Financing		59.26%	57.33%	57.25%	47.91%	54.00%
Debt Service Coverage	<i>rate</i>	3.823	3.608	3.168	6.587	5.675
Cash Flow to Total Debt		26.56%	21.85%	14.70%	16.16%	24.07%
Fixed Asset Financing		35.91%	30.11%	19.61%	44.49%	41.01%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.167	1.101	1.052	0.795	0.854
Fixed Asset Turnover	<i>rate</i>	3.303	3.385	2.690	1.535	1.643
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	10.5	11.4	11.7	11.0	11.0
Net Plant, Property & Equipment (PP&E)		\$ 9,672,963	\$ 9,758,427	\$ 12,615,668	\$ 21,921,366	\$ 22,107,358
Cash & Investments (Current Assets)		\$ 5,276,074	\$ 4,018,132	\$ 1,344,213	\$ 4,395,076	\$ 6,332,243
Current Assets Whose Use is Limited		\$ 150,580	\$ 128,728	\$ 128,561	\$ 1,292,574	\$ 421
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 6,678,663	\$ 10,836,016	\$ 10,407,642	\$ 7,475,858	\$ 8,188,902
Fund Balance-Unrestricted		\$ 16,339,936	\$ 17,364,287	\$ 18,633,202	\$ 20,495,307	\$ 23,373,472
Temporarily Restricted Net Assets		\$ 153,748	\$ 180,130	\$ 465,877	\$ 851,186	\$ 688,598
Permanently Restricted Net Assets		\$ 352,639	\$ 339,528	\$ 363,239	\$ 369,857	\$ 373,698
Total Gross Patient Service Revenue		\$ 56,729,621	\$ 55,495,697	\$ 55,091,038	\$ 53,566,747	\$ 58,775,933
Net Patient Service Revenue		\$ 31,324,223	\$ 31,976,011	\$ 32,365,101	\$ 32,350,171	\$ 35,089,628
Total Non-Operating Revenue		\$ 233,154	\$ 307,851	\$ 309,367	\$ 357,762	\$ 621,031
Bad Debt (Provision for Bad Debt)		\$ 2,258,561	\$ 2,046,648	\$ 2,368,603	\$ 2,959,256	\$ 2,905,024
Free Care (Charity Care)		\$ 2,842,765	\$ 2,067,021	\$ 1,860,037	\$ 1,655,396	\$ 1,865,324
Total Operating Expenses		\$ 30,580,998	\$ 31,905,596	\$ 33,667,622	\$ 32,078,500	\$ 33,979,724
Total Advertising Expenses		\$ 118,978	\$ 129,309	\$ 165,258	\$ 159,373	\$ 125,788
Salaries and Benefits		\$ 17,838,855	\$ 18,297,661	\$ 19,559,724	\$ 19,875,601	\$ 20,534,011

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Stephens Memorial Hospital -- Norway, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		6.11%	10.70%	8.24%	4.68%	7.40%
Non-operating Revenue Margin		13.53%	0.74%	11.16%	15.29%	8.28%
Total Margin		7.00%	10.77%	9.18%	5.48%	8.01%
Return on Equity		11.03%	18.72%	15.72%	9.46%	12.75%
Net Operating Income (Operating Surplus/Loss)		\$ 2,565,729	\$ 5,280,960	\$ 4,585,534	\$ 2,570,410	\$ 4,250,296
Total Surplus/Deficit (Total Surplus/Loss)		\$ 2,967,021	\$ 5,320,552	\$ 5,161,844	\$ 3,034,455	\$ 4,633,910
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.538	1.949	2.110	1.739	1.857
Days in Accounts Receivable	<i>days</i>	20.1	50.9	44.2	35.6	36.4
Days Cash on Hand (Current)	<i>days</i>	50.5	61.4	54.6	110.8	111.6
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	133.3	91.9	83.5	140.6	146.4
Average Payment Period (Current Liabilities)	<i>days</i>	57.6	69.0	54.6	92.7	89.2
Capital Structure						
Equity Financing		72.54%	69.76%	73.82%	65.69%	70.71%
Debt Service Coverage	<i>rate</i>	17.691	21.411	18.598	12.687	18.944
Cash Flow to Total Debt		49.70%	60.96%	62.31%	30.61%	43.81%
Fixed Asset Financing		26.07%	24.62%	23.44%	21.87%	0.48%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.143	1.213	1.265	1.134	1.126
Fixed Asset Turnover	<i>rate</i>	2.966	3.484	4.136	4.177	4.664
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	12.4	12.7	14.2	14.8	16.6
Net Plant, Property & Equipment (PP&E)		\$ 14,151,547	\$ 14,168,422	\$ 13,455,828	\$ 13,143,675	\$ 12,322,186
Cash & Investments (Current Assets)		\$ 4,884,266	\$ 6,153,111	\$ 6,341,059	\$ 14,231,199	\$ 14,698,307
Current Assets Whose Use is Limited		\$ 278,959	\$ 889,188	\$ 989,716	\$ 1,022,963	\$ 979,959
Trustee Held Investments		\$ 403,914	\$ 406,013	\$ 406,695	\$ 407,302	†
Board-Designated & Undesignated Investments		\$ 8,466,172	\$ 3,499,868	\$ 3,874,840	\$ 4,097,710	\$ 4,887,307
Fund Balance-Unrestricted		\$ 26,900,650	\$ 28,418,521	\$ 32,828,109	\$ 32,065,296	\$ 36,344,644
Temporarily Restricted Net Assets		\$ 451,844	\$ 472,728	\$ 593,294	\$ 667,283	\$ 1,024,489
Permanently Restricted Net Assets		\$ 552,154	\$ 552,154	\$ 552,154	\$ 552,154	\$ 558,411
Total Gross Patient Service Revenue		\$ 92,126,056	\$ 92,093,892	\$ 93,610,932	\$ 96,228,351	\$ 95,345,120
Net Patient Service Revenue		\$ 41,559,482	\$ 48,919,289	\$ 54,419,515	\$ 54,199,842	\$ 56,391,245
Total Non-Operating Revenue		\$ 401,292	\$ 39,592	\$ 576,310	\$ 464,045	\$ 383,614
Bad Debt (Provision for Bad Debt)		\$ 3,225,401	\$ 2,942,133	\$ 2,956,751	\$ 4,011,284	\$ 4,424,397
Free Care (Charity Care)		\$ 1,997,478	\$ 2,046,576	\$ 2,104,946	\$ 2,743,657	\$ 2,766,583
Total Operating Expenses		\$ 39,406,490	\$ 44,082,366	\$ 51,072,041	\$ 52,330,558	\$ 53,218,576
Total Advertising Expenses		\$ 106,830	\$ 121,156	\$ 90,082	\$ 122,124	\$ 80,202
Salaries and Benefits		\$ 22,379,158	\$ 25,919,788	\$ 30,218,965	\$ 30,995,676	\$ 31,416,736

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Waldo County General Hospital -- Belfast, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		5.55%	10.41%	5.88%	3.50%	(0.26%)
Non-operating Revenue Margin		40.05%	11.89%	55.84%	64.94%	104.45%
Total Margin		8.93%	11.65%	12.40%	9.36%	5.48%
Return on Equity		11.96%	15.25%	14.48%	10.25%	5.91%
Net Operating Income (Operating Surplus/Loss)		\$ 3,479,605	\$ 7,549,551	\$ 4,134,209	\$ 2,530,863	\$ (192,814)
Total Surplus/Deficit (Total Surplus/Loss)		\$ 5,804,086	\$ 8,568,525	\$ 9,361,599	\$ 7,218,574	\$ 4,336,614
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	0.826	1.241	0.897	0.764	0.878
Days in Accounts Receivable	<i>days</i>	28.6	34.3	30.3	33.5	39.4
Days Cash on Hand (Current)	<i>days</i>	21.2	49.9	23.7	30.2	17.5
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	223.6	261.7	274.1	299.8	272.5
Average Payment Period (Current Liabilities)	<i>days</i>	83.9	83.9	84.3	107.4	84.5
Capital Structure						
Equity Financing		70.17%	71.79%	72.81%	70.44%	72.91%
Debt Service Coverage	<i>rate</i>	10.479	12.969	14.407	14.378	9.607
Cash Flow to Total Debt		43.00%	53.09%	51.60%	34.86%	28.01%
Fixed Asset Financing		30.37%	29.93%	26.28%	23.88%	23.33%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.939	0.940	0.850	0.771	0.785
Fixed Asset Turnover	<i>rate</i>	2.681	3.315	2.841	2.798	2.874
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	10.2	10.9	12.0	12.8	12.8
Net Plant, Property & Equipment (PP&E)		\$ 23,370,955	\$ 21,877,375	\$ 24,737,906	\$ 25,874,170	\$ 25,935,888
Cash & Investments (Current Assets)		\$ 3,098,894	\$ 8,299,255	\$ 3,940,965	\$ 5,368,040	\$ 3,340,388
Current Assets Whose Use is Limited		\$ 152,653	\$ 153,534	\$ 152,947	\$ 153,486	\$ 92,751
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 31,115,700	\$ 35,864,555	\$ 43,254,462	\$ 49,336,807	\$ 49,894,030
Fund Balance-Unrestricted		\$ 48,545,647	\$ 56,172,692	\$ 64,646,717	\$ 70,415,447	\$ 73,397,334
Temporarily Restricted Net Assets		\$ 1,546,298	\$ 1,456,389	\$ 1,599,224	\$ 1,654,134	\$ 1,730,569
Permanently Restricted Net Assets		\$ 11,747,978	\$ 11,202,237	\$ 14,587,205	\$ 16,761,959	\$ 19,181,806
Total Gross Patient Service Revenue		\$ 96,484,694	\$ 111,301,961	\$ 112,910,211	\$ 118,984,918	\$ 120,536,536
Net Patient Service Revenue		\$ 61,360,895	\$ 71,244,636	\$ 67,935,223	\$ 70,715,502	\$ 71,875,902
Total Non-Operating Revenue		\$ 2,324,481	\$ 1,018,974	\$ 5,227,390	\$ 4,687,711	\$ 4,529,428
Bad Debt (Provision for Bad Debt)		\$ 3,245,250	\$ 4,033,375	\$ 4,341,000	\$ 5,377,294	\$ 5,474,729
Free Care (Charity Care)		\$ 2,782,100	\$ 3,314,381	\$ 3,944,129	\$ 5,095,397	\$ 5,758,415
Total Operating Expenses		\$ 59,180,386	\$ 64,963,652	\$ 66,139,205	\$ 69,877,391	\$ 74,730,977
Total Advertising Expenses		\$ 40,880	\$ 43,248	\$ 61,178	\$ (228)	\$ 14,270
Salaries and Benefits		\$ 37,119,636	\$ 40,522,756	\$ 41,660,166	\$ 42,547,345	\$ 44,975,971

† Data not available or not applicable

Hospital Peer Group F

The following hospitals are included in this peer group:

Acadia Hospital Corporation
Maine Behavioral Healthcare
Spring Harbor Hospital

Maine Health Data Organization

Hospital Financial Information Part II

Acadia Hospital Corporation -- Bangor, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		2.90%	4.33%	4.32%	9.47%	2.30%
Non-operating Revenue Margin		3.16%	15.42%	17.38%	8.37%	29.58%
Total Margin		3.00%	5.07%	5.18%	10.25%	3.24%
Return on Equity		25.62%	33.39%	23.98%	33.03%	10.54%
Net Operating Income (Operating Surplus/Loss)		\$ 1,474,814	\$ 2,154,957	\$ 2,065,664	\$ 4,749,536	\$ 1,144,556
Total Surplus/Deficit (Total Surplus/Loss)		\$ 1,522,934	\$ 2,547,713	\$ 2,500,285	\$ 5,183,298	\$ 1,625,292
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	1.922	1.705	1.359	3.064	1.798
Days in Accounts Receivable	<i>days</i>	18.1	13.7	14.6	17.6	23.0
Days Cash on Hand (Current)	<i>days</i>	63.4	93.1	113.2	138.4	143.3
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	155.7	189.1	212.0	238.0	236.6
Average Payment Period (Current Liabilities)	<i>days</i>	49.3	72.4	101.8	54.2	104.1
Capital Structure						
Equity Financing		14.66%	18.58%	22.26%	35.82%	31.78%
Debt Service Coverage	<i>rate</i>	2.047	3.030	2.718	4.456	2.059
Cash Flow to Total Debt		7.62%	11.13%	9.99%	22.14%	7.89%
Fixed Asset Financing		104.55%	100.92%	90.90%	78.89%	62.61%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.253	1.223	1.030	1.155	1.034
Fixed Asset Turnover	<i>rate</i>	4.763	4.968	4.850	5.069	4.708
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	17.1	17.0	18.5	21.0	23.2
Net Plant, Property & Equipment (PP&E)		\$ 10,661,277	\$ 10,027,780	\$ 9,855,782	\$ 9,891,636	\$ 10,557,217
Cash & Investments (Current Assets)		\$ 8,010,353	\$ 11,483,440	\$ 13,458,683	\$ 16,435,229	\$ 18,298,204
Current Assets Whose Use is Limited		\$ 357,945	\$ 377,250	\$ 377,234	\$ 377,033	\$ 377,377
Trustee Held Investments		\$ 30,892	\$ 10,519	\$ 26,727	\$ 30,646	\$ 25,156
Board-Designated & Undesignated Investments		\$ 12,190,518	\$ 12,223,170	\$ 12,064,296	\$ 12,104,283	\$ 12,158,641
Fund Balance-Unrestricted		\$ 5,945,002	\$ 7,629,818	\$ 10,425,696	\$ 15,690,601	\$ 15,421,026
Temporarily Restricted Net Assets		\$ 460,754	\$ 369,362	\$ 265,889	\$ 345,507	\$ 318,766
Permanently Restricted Net Assets		\$ 70,542	\$ 73,162	\$ 80,582	\$ 91,332	\$ 113,002
Total Gross Patient Service Revenue		\$ 84,560,940	\$ 85,704,944	\$ 77,280,048	\$ 76,606,357	\$ 81,776,993
Net Patient Service Revenue		\$ 48,944,850	\$ 47,568,924	\$ 44,899,726	\$ 47,458,223	\$ 46,716,618
Total Non-Operating Revenue		\$ 48,120	\$ 392,756	\$ 434,621	\$ 433,762	\$ 480,736
Bad Debt (Provision for Bad Debt)		\$ 3,090,087	\$ 2,303,202	\$ 2,089,682	\$ 3,945,685	\$ 2,486,371
Free Care (Charity Care)		\$ 18,917,657	\$ 17,893,240	\$ 15,943,288	\$ 14,992,945	\$ 9,121,000
Total Operating Expenses		\$ 49,301,737	\$ 47,663,626	\$ 45,731,719	\$ 45,390,628	\$ 48,563,198
Total Advertising Expenses		\$ 16,326	\$ 19,929	\$ 21,834	\$ 30,619	\$ 38,461
Salaries and Benefits		\$ 33,457,148	\$ 31,388,634	\$ 32,522,231	\$ 32,662,360	\$ 32,928,616

† Data not available or not applicable

Maine Health Data Organization Hospital Financial Information Part II

Maine Behavioral Healthcare -- South Portland, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		†	†	†	†	†
Non-operating Revenue Margin		†	†	†	†	†
Total Margin		†	†	†	†	†
Return on Equity		†	†	†	†	†
Net Operating Income (Operating Surplus/Loss)		†	†	†	†	\$ 304,213
Total Surplus/Deficit (Total Surplus/Loss)		†	†	†	†	\$ 398,425
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	†	†	†	†	†
Days in Accounts Receivable	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Current)	<i>days</i>	†	†	†	†	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	†	†	†	†	†
Average Payment Period (Current Liabilities)	<i>days</i>	†	†	†	†	†
Capital Structure						
Equity Financing		†	†	†	†	†
Debt Service Coverage	<i>rate</i>	†	†	†	†	†
Cash Flow to Total Debt		†	†	†	†	†
Fixed Asset Financing		†	†	†	†	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	†	†	†	†	†
Fixed Asset Turnover	<i>rate</i>	†	†	†	†	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	†	†	†	†	†
Net Plant, Property & Equipment (PP&E)		†	†	†	†	\$ 28,602,664
Cash & Investments (Current Assets)		†	†	†	†	\$ 17,052,428
Current Assets Whose Use is Limited		†	†	†	†	\$ 407,264
Trustee Held Investments		†	†	†	†	\$ 97,893
Board-Designated & Undesignated Investments		†	†	†	†	\$ 601,021
Fund Balance-Unrestricted		†	†	†	†	\$ 16,975,863
Temporarily Restricted Net Assets		†	†	†	†	\$ 758,834
Permanently Restricted Net Assets		†	†	†	†	\$ 668,245
Total Gross Patient Service Revenue		†	†	†	†	\$ 96,117,904
Net Patient Service Revenue		†	†	†	†	\$ 64,118,076
Total Non-Operating Revenue		†	†	†	†	\$ 94,212
Bad Debt (Provision for Bad Debt)		†	†	†	†	\$ 1,239,091
Free Care (Charity Care)		†	†	†	†	\$ 8,063,278
Total Operating Expenses		†	†	†	†	\$ 73,844,430
Total Advertising Expenses		†	†	†	†	\$ 24,333
Salaries and Benefits		†	†	†	†	\$ 56,318,941

† Data not available or not applicable

Maine Health Data Organization

Hospital Financial Information Part II

Spring Harbor Hospital -- Westbrook, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		0.98%	1.69%	2.07%	4.03%	†
Non-operating Revenue Margin		24.73%	9.40%	6.26%	2.02%	†
Total Margin		1.29%	1.86%	2.20%	4.11%	†
Return on Equity		5.25%	7.04%	7.77%	12.74%	†
Net Operating Income (Operating Surplus/Loss)		\$ 306,179	\$ 530,161	\$ 661,382	\$ 1,299,931	†
Total Surplus/Deficit (Total Surplus/Loss)		\$ 406,756	\$ 585,162	\$ 705,556	\$ 1,326,721	†
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	3.325	4.271	4.441	5.739	†
Days in Accounts Receivable	<i>days</i>	13.0	13.6	14.7	13.2	†
Days Cash on Hand (Current)	<i>days</i>	111.7	174.0	134.7	183.1	†
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	114.3	177.5	134.7	183.1	†
Average Payment Period (Current Liabilities)	<i>days</i>	39.9	46.2	38.2	35.8	†
Capital Structure						
Equity Financing		23.63%	22.70%	26.84%	28.24%	†
Debt Service Coverage	<i>rate</i>	1.477	1.566	1.646	2.011	†
Cash Flow to Total Debt		5.77%	5.78%	7.15%	9.10%	†
Fixed Asset Financing		103.32%	104.66%	106.23%	100.44%	†
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	0.958	0.860	0.947	0.875	†
Fixed Asset Turnover	<i>rate</i>	1.502	1.574	1.660	1.648	†
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	7.1	†	†	†	†
Net Plant, Property & Equipment (PP&E)		\$ 20,863,292	\$ 19,960,917	\$ 19,273,450	\$ 19,554,005	†
Cash & Investments (Current Assets)		\$ 8,735,460	\$ 13,938,261	\$ 10,756,332	\$ 14,530,760	†
Current Assets Whose Use is Limited		\$ 444,397	\$ 284,965	\$ 416,546	\$ 443,530	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		\$ 209,360	\$ 288,800	†	†	†
Fund Balance-Unrestricted		\$ 7,753,144	\$ 8,309,847	\$ 9,085,816	\$ 10,412,538	†
Temporarily Restricted Net Assets		\$ 63,635	\$ 160,432	\$ 266,644	\$ 300,330	†
Permanently Restricted Net Assets		\$ 350,000	\$ 350,000	\$ 350,000	\$ 350,000	†
Total Gross Patient Service Revenue		\$ 46,972,182	\$ 48,357,674	\$ 50,552,450	\$ 53,013,911	†
Net Patient Service Revenue		\$ 30,247,409	\$ 30,526,762	\$ 31,069,053	\$ 31,403,253	†
Total Non-Operating Revenue		\$ 100,577	\$ 55,001	\$ 44,174	\$ 26,790	†
Bad Debt (Provision for Bad Debt)		\$ 597,104	\$ 666,903	\$ 1,311,266	\$ 1,162,243	†
Free Care (Charity Care)		\$ 5,509,905	\$ 5,667,230	\$ 5,675,718	\$ 6,603,419	†
Total Operating Expenses		\$ 31,022,849	\$ 30,886,613	\$ 31,341,392	\$ 30,927,288	†
Total Advertising Expenses		\$ 77,451	†	†	†	†
Salaries and Benefits		\$ 21,606,625	\$ 21,316,295	\$ 21,107,149	\$ 20,961,938	†

† Data not available or not applicable

Hospital Peer Group G

The following rehabilitation hospital is included in this peer group:

New England Rehabilitation Hospital

Maine Health Data Organization

Hospital Financial Information Part II

New England Rehabilitation Hospital -- Portland, Me.		2010	2011	2012	2013	2014
Profitability						
Operating Margin		20.39%	22.80%	26.12%	24.29%	25.20%
Non-operating Revenue Margin		0.09%	0.04%	0.04%	0.04%	0.08%
Total Margin		20.41%	22.81%	26.13%	24.29%	25.21%
Return on Equity		118.44%	113.95%	137.27%	83.82%	102.50%
Net Operating Income (Operating Surplus/Loss)		\$ 6,388,182	\$ 7,360,102	\$ 8,978,508	\$ 8,497,911	\$ 9,181,929
Total Surplus/Deficit (Total Surplus/Loss)		\$ 6,393,716	\$ 7,362,834	\$ 8,981,990	\$ 8,500,942	\$ 9,188,995
Liquidity						
Current Ratio (without Board Designated/Undesignated Investments)	<i>rate</i>	2.389	2.588	2.119	3.874	2.696
Days in Accounts Receivable	<i>days</i>	42.4	43.6	54.4	47.2	52.5
Days Cash on Hand (Current)	<i>days</i>	74.3	72.3	100.9	91.0	93.8
Days Cash on Hand (Incl. Board Designated/Undesignated Investments)	<i>days</i>	74.3	72.3	100.9	91.0	93.8
Average Payment Period (Current Liabilities)	<i>days</i>	56.3	60.8	85.4	45.6	68.1
Capital Structure						
Equity Financing		27.01%	31.48%	30.49%	46.34%	41.30%
Debt Service Coverage	<i>rate</i>	5.741	5.503	6.543	6.596	8.623
Cash Flow to Total Debt		50.65%	59.63%	66.88%	81.45%	81.41%
Fixed Asset Financing		97.56%	98.60%	98.37%	89.52%	91.72%
Asset Efficiency						
Total Asset Turnover	<i>rate</i>	1.567	1.573	1.602	1.599	1.679
Fixed Asset Turnover	<i>rate</i>	2.803	3.156	3.673	3.657	4.243
Other						
Average Age of Plant (Depreciation only)	<i>years</i>	6.4	7.2	8.3	8.7	8.8
Net Plant, Property & Equipment (PP&E)		\$ 11,173,412	\$ 10,228,175	\$ 9,358,160	\$ 9,568,921	\$ 8,588,251
Cash & Investments (Current Assets)		\$ 4,870,968	\$ 4,733,535	\$ 6,745,689	\$ 6,335,796	\$ 6,696,523
Current Assets Whose Use is Limited		†	†	†	†	†
Trustee Held Investments		†	†	†	†	†
Board-Designated & Undesignated Investments		†	†	†	†	†
Fund Balance-Unrestricted		\$ 5,398,478	\$ 6,461,312	\$ 6,543,302	\$ 10,142,244	\$ 8,965,238
Temporarily Restricted Net Assets		†	†	†	†	†
Permanently Restricted Net Assets		†	†	†	†	†
Total Gross Patient Service Revenue		\$ 44,354,920	\$ 47,063,036	\$ 47,832,890	\$ 50,271,637	\$ 56,131,187
Net Patient Service Revenue		\$ 30,934,740	\$ 31,979,405	\$ 33,950,606	\$ 34,404,646	\$ 35,749,811
Total Non-Operating Revenue		\$ 5,534	\$ 2,732	\$ 3,482	\$ 3,031	\$ 7,066
Bad Debt (Provision for Bad Debt)		\$ 16,488	\$ 180,022	\$ 362,623	\$ 116,417	\$ 470,123
Free Care (Charity Care)		\$ 262,865	\$ 138,213	†	\$ 204,893	\$ 256,767
Total Operating Expenses		\$ 24,936,026	\$ 24,920,911	\$ 25,393,938	\$ 26,491,192	\$ 27,254,572
Total Advertising Expenses		\$ 49,957	\$ 70,597	†	†	†
Salaries and Benefits		\$ 14,956,638	\$ 14,960,640	\$ 15,684,962	\$ 16,175,576	\$ 16,434,503

† Data not available or not applicable